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ANNUAL REPORT 2013



**Banco Latinoamericano de Comercio Exterior, S. A.
y Subsidiarias**

With Independent Auditors' Report

Consolidated Balance Sheets as of December 31, 2013 and 2012, and Related Consolidated Statements of Income, Comprehensive Income, Stockholders' Equity and Redeemable Noncontrolling Interest and Cash Flows for the Three Years in the Period Ended December 31, 2013

Consolidated Financial Statements 2013, 2012 and 2011

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Deloitte, Inc.
Contadores Públicos Autorizados
Apartado 0816-01558
Panamá, Rep. de Panamá

Teléfono: (507) 303-4100
Facsimile: (507) 269-2386
infopanama@deloitte.com
www.deloitte.com/pa

INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders of
Banco Latinoamericano de Comercio Exterior, S.A. and Subsidiaries

We have audited the accompanying consolidated financial statements of Banco Latinoamericano de Comercio Exterior, S.A. and subsidiaries (the "Bank"), which comprise the consolidated balance sheets as of December 31, 2013 and 2012, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity and redeemable noncontrolling interest, and cash flows for each of the three years in the period ended December 31, 2013, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Banco Latinoamericano de Comercio Exterior, S.A. and subsidiaries as of December 31, 2013 and 2012, and the results of their operations and their cash flows for each of the years in the period ended December 31, 2013, in accordance with accounting principles generally accepted in the United States of America.

The accompanying consolidated financial statements have been translated into English for the convenience of readers outside of Panama.

February 28, 2014

Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries

Consolidated balance sheets

December 31, 2013 and 2012

(in US\$ thousand, except share amounts)

	Notes	2013	2012
Assets			
Cash and due from banks	4,24	2,161	6,718
Interest-bearing deposits in banks (including pledged deposits of \$9,032 in 2013 and \$14,519 in 2012)	4,24	837,557	700,312
Trading assets (including pledged securities to creditors of \$1,262 in 2012)	5,23,24	-	5,265
Securities available-for-sale (including pledged securities to creditors of \$296,811 in 2013 and \$152,340 in 2012)	6,24	334,368	183,017
Securities held-to-maturity (fair value of \$33,634 in 2013 and \$34,149 in 2012) (including pledged securities to creditors of \$13,007 in 2013 and \$19,453 in 2012)	6,24	33,759	34,113
Investment funds	7,24	118,661	105,888
Loans	8	6,148,298	5,715,556
Less:			
Allowance for loan losses	9	72,751	72,976
Unearned income and deferred fees		6,668	7,100
Loans, net	24	6,068,879	5,635,480
Customers' liabilities under acceptances	24	1,128	1,157
Accrued interest receivable	24	40,727	37,819
Equipment and leasehold improvements (net of accumulated depreciation and amortization of \$13,881 in 2013 and \$11,688 in 2012)	10	10,466	12,808
Derivative financial instruments used for hedging - receivable	21,23,24	15,217	19,239
Other assets	11	8,389	14,580
Total assets		7,471,312	6,756,396
Liabilities and stockholders' equity			
Deposits:	12,24		
Noninterest-bearing - Demand		663	580
Interest-bearing - Demand		62,384	131,295
Time		2,298,289	2,185,385
Total deposits		2,361,336	2,317,260
Trading liabilities	5,23,24	72	32,304
Securities sold under repurchase agreement	4,5,6,13,23,24	286,162	158,374
Short-term borrowings and debt	14,24	2,705,365	1,449,023
Acceptances outstanding	24	1,128	1,157
Accrued interest payable	24	13,786	17,943
Long-term borrowings and debt	15,24	1,153,871	1,905,540
Derivative financial instruments used for hedging - payable	21,23,24	8,572	11,747
Reserve for losses on off-balance sheet credit risk	9	5,222	4,841
Other liabilities	11	27,947	28,348
Total liabilities		6,563,461	5,926,537
Commitments and contingencies	19,20,21,24,25		
Redeemable noncontrolling interest		49,899	3,384
Stockholders' equity:	16,17,18,22,26		
Class A common stock, no par value, assigned value of \$6.67 (Authorized 40,000,000; outstanding 6,342,189)		44,407	44,407
Class B common stock, no par value, assigned value of \$6.67 (Authorized 40,000,000; outstanding 2,520,422 in 2013 and 2,531,926 in 2012)		20,683	20,683
Class E common stock, no par value, assigned value of \$6.67 (Authorized 100,000,000; outstanding 29,710,556 in 2013 and 29,271,067 in 2012)		214,890	214,890
Additional paid-in capital in excess of assigned value of common stock		118,646	121,419
Capital reserves		95,210	95,210
Retained earnings		458,699	422,048
Accumulated other comprehensive loss	6,21,22	(12,575)	(730)
Treasury stock	16	(82,008)	(91,452)
Total stockholders' equity		857,952	826,475
Total liabilities and stockholders' equity		7,471,312	6,756,396

The accompanying notes are an integral part of these consolidated financial statements.

Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries

Consolidated statements of income

Years ended December 31, 2013, 2012 and 2011

(in US\$ thousand, except per share amounts)

	Notes	2013	2012	2011
Interest income:	21			
Deposits		1,526	1,876	1,351
Trading assets		-	69	1,758
Investment securities:				
Available-for-sale		7,655	5,675	10,780
Held-to-maturity		842	721	880
Investment funds		2,301	880	2,341
Loans		192,979	183,216	140,317
Total interest income		205,303	192,437	157,427
Interest expense:	21			
Deposits		12,381	12,944	8,818
Investment funds		1,844	109	323
Short-term borrowings and debt		26,944	20,673	15,753
Long-term borrowings and debt		41,042	53,734	29,823
Total interest expense		82,211	87,460	54,717
Net interest income		123,092	104,977	102,710
Reversal of provision (provision) for loan losses	9	1,598	8,343	(8,841)
Net interest income, after reversal of provision (provision) for loan losses		124,690	113,320	93,869
Other income (expense):				
Reversal of provision (provision) for losses on off-balance sheet credit risk	9	(381)	4,046	4,448
Fees and commissions, net		13,669	10,021	10,619
Derivative financial instruments and hedging	21	353	71	2,923
Recoveries, net of impairment of assets		108	-	(57)
Net gain (loss) from investment funds trading		(6,702)	7,011	20,314
Net gain (loss) from trading securities		3,221	11,234	(6,494)
Net gain on sale of securities available-for-sale	6	1,522	6,030	3,413
Net gain (loss) on foreign currency exchange		(3,834)	(10,525)	4,269
Gain on sale of premises and equipment	10	-	5,626	-
Other income, net		2,232	2,986	1,059
Net other income		10,188	36,500	40,494
Operating expenses:				
Salaries and other employee expenses		31,702	33,171	27,825
Depreciation and amortization of equipment and leasehold improvements		2,747	2,269	2,139
Professional services		4,010	4,053	4,151
Maintenance and repairs		1,529	1,936	1,634
Expenses from investment funds		2,589	2,953	4,372
Other operating expenses		11,729	11,432	9,966
Total operating expenses		54,306	55,814	50,087
Net income from continuing operations		80,572	94,006	84,276
Net loss from discontinued operations	3	(4)	(681)	(420)
Net income		80,568	93,325	83,856
Net income (loss) attributable to the redeemable noncontrolling interest		(4,185)	293	676
Net income attributable to Bladex stockholders		84,753	93,032	83,180
Amounts attributable to Bladex stockholders:				
Net income from continuing operations		84,757	93,713	83,600
Net loss from discontinued operations		(4)	(681)	(420)
		84,753	93,032	83,180
Earning per share from continuing operations:				
Basic	18	2.21	2.48	2.26
Diluted	18	2.20	2.47	2.25
Loss per share from discontinued operations:				
Basic	18	0.00	(0.02)	(0.01)
Diluted	18	0.00	(0.02)	(0.01)
Earning per share:				
Basic	18	2.21	2.46	2.25
Diluted	18	2.20	2.45	2.24
Weighted average basic shares	18	38,406	37,824	36,969
Weighted average diluted shares	18	38,533	37,938	37,145

The accompanying notes are an integral part of these consolidated financial statements.

Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries

Consolidated statements of comprehensive income
Years ended December 31, 2013, 2012 and 2011
(in US\$ thousand)

	Notes	2013	2012	2011
Net income		80,568	93,325	83,856
Other comprehensive income (loss):				
Unrealized gains (losses) on securities available-for-sale:				
Unrealized gains (losses) arising from the year	22	(9,640)	8,436	4,095
Less: reclassification adjustments for net gains included in net income	22	(1,487)	(5,775)	(2,079)
Net change in unrealized gains (losses) on securities available for sale		(11,127)	2,661	2,016
Unrealized gains (losses) on derivative financial instruments:				
Unrealized gains (losses) arising from the year	22	(2,302)	5,699	1,097
Less: reclassification adjustments for net (gains) losses included in net income	22	1,985	(5,427)	960
Net change in unrealized gains (losses) on derivative financial instruments		(317)	272	2,057
Foreign currency translation adjustment, net of hedges:				
Current year change		(330)	(735)	(744)
Reclassification adjustments for net losses included in net income		24	-	-
Net change in foreign currency translation adjustment		(306)	(735)	(744)
Other comprehensive income (loss)		(11,750)	2,198	3,329
Comprehensive income		68,818	95,523	87,185
Comprehensive income (loss) attributable to the redeemable noncontrolling interest		(4,090)	109	676
Comprehensive income attributable to Bladex stockholders		72,908	95,414	86,509

The accompanying notes are an integral part of these consolidated financial statements.

Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries

Consolidated statements of changes in stockholders' equity and redeemable noncontrolling interest
Years ended December 31, 2013, 2012 and 2011
(in US\$ thousand)

	Stockholders' equity							
	Common stock	Additional paid-in capital in excess of assigned value of common stock	Capital reserves	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Total stockholders' equity	Redeemable noncontrolling interest
Balances at January 1, 2011	279,980	133,815	95,210	320,153	(6,441)	(125,667)	697,050	18,950
Net income	-	-	-	83,180	-	-	83,180	676
Redeemable noncontrolling interest - subscriptions	-	-	-	-	-	-	-	531
Redeemable noncontrolling interest - redemptions	-	-	-	-	-	-	-	(14,610)
Other comprehensive income	-	-	-	-	3,329	-	3,329	-
Compensation cost - stock options and stock units plans	-	2,311	-	-	-	-	2,311	-
Issuance of restricted shares	-	(609)	-	-	-	609	-	-
Exercised options and stock units vested	-	(5,340)	-	-	-	9,441	4,101	-
Dividends declared	-	-	-	(30,689)	-	-	(30,689)	-
Balances at December 31, 2011	279,980	130,177	95,210	372,644	(3,112)	(115,617)	759,282	5,547
Net income	-	-	-	93,032	-	-	93,032	293
Redeemable noncontrolling interest - subscriptions	-	-	-	-	-	-	-	1,773
Redeemable noncontrolling interest - redemptions	-	-	-	-	-	-	-	(4,045)
Other comprehensive income (loss)	-	-	-	-	2,382	-	2,382	(184)
Compensation cost - stock options and stock units plans	-	2,271	-	-	-	-	2,271	-
Issuance of restricted shares	-	(771)	-	-	-	771	-	-
Exercised options and stock units vested	-	(10,258)	-	-	-	23,394	13,136	-
Dividends declared	-	-	-	(43,628)	-	-	(43,628)	-
Balances at December 31, 2012	279,980	121,419	95,210	422,048	(730)	(91,452)	826,475	3,384
Effect of deconsolidating a variable interest entity ("VIE")	-	-	-	-	-	-	-	(565)
Net income (loss)	-	-	-	84,753	-	-	84,753	(4,185)
Redeemable noncontrolling interest - subscriptions	-	-	-	-	-	-	-	53,000
Redeemable noncontrolling interest - redemptions	-	-	-	-	-	-	-	(1,830)
Other comprehensive income (loss)	-	-	-	-	(11,845)	-	(11,845)	95
Compensation cost - stock options and stock units plans	-	2,996	-	-	-	-	2,996	-
Issuance of restricted shares	-	(629)	-	-	-	629	-	-
Exercised options and stock units vested	-	(5,140)	-	-	-	8,842	3,702	-
Repurchase of "Class E" common stock	-	-	-	-	-	(27)	(27)	-
Dividends declared	-	-	-	(48,102)	-	-	(48,102)	-
Balances at December 31, 2013	279,980	118,646	95,210	458,699	(12,575)	(82,008)	857,952	49,899

The accompanying notes are an integral part of these consolidated financial statements.

Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries

Consolidated statements of cash flows

Years ended December 31, 2013, 2012 and 2011

(in US\$ thousand)

	2013	2012	2011
Cash flows from operating activities:			
Net income	80,568	93,325	83,856
Adjustments to reconcile net income to net cash provided by operating activities:			
Activities of derivative financial instruments and hedging	8,126	(47,678)	17,177
Depreciation and amortization of equipment and leasehold improvements	2,747	2,269	2,139
Provision (reversal of provision) for loan losses	(1,598)	(8,343)	8,841
Provision (reversal of provision) for losses on off-balance sheet credit risk	381	(4,046)	(4,448)
Impairment loss on assets	-	-	57
Net gain on sale of securities available-for-sale	(1,522)	(6,030)	(3,413)
Gain on sale of premises and equipment	-	(5,626)	-
Compensation cost - compensation plans	2,996	2,271	2,311
Amortization of premium and discounts on investments	5,015	3,075	6,912
Net decrease (increase) in operating assets:			
Trading assets	281	14,338	29,766
Investment funds	(7,174)	14,537	46,866
Accrued interest receivable	(2,908)	349	(7,058)
Other assets	6,169	3,786	(7,498)
Net increase (decrease) in operating liabilities:			
Trading liabilities	(32,232)	26,720	1,647
Accrued interest payable	(4,157)	6,153	1,706
Other liabilities	(2,230)	2,250	1,126
Net change from discontinued operating activities	92	(256)	200
Net cash provided by operating activities	<u>54,554</u>	<u>97,094</u>	<u>180,187</u>
Cash flows from investing activities:			
Effect on cash of desconsolidating a VIE	(2,135)	-	-
Net decrease (increase) in pledged deposits	5,487	9,475	(7,919)
Net decrease (increase) in deposits with original maturities greater than three months	-	30,000	(30,000)
Net increase in loans	(521,333)	(909,019)	(901,103)
Proceeds from the sale of loans	89,532	146,211	9,261
Acquisition of equipment and leasehold improvements	(476)	(10,823)	(2,220)
Proceeds from the sale of premises and equipment	-	8,023	-
Proceeds from the redemption of securities available-for-sale	34,277	15,277	19,484
Proceeds from the sale of securities available-for-sale	105,942	254,772	264,997
Proceeds from maturities of securities held-to-maturity	19,910	7,050	13,500
Purchases of investments available-for-sale	(313,036)	(39,982)	(364,993)
Purchases of investments held-to-maturity	(19,843)	(14,811)	(7,050)
Net change from discontinued investing activities	63	(3)	(88)
Net cash used in investing activities	<u>(601,612)</u>	<u>(503,830)</u>	<u>(1,006,131)</u>
Cash flows from financing activities:			
Net increase in due to depositors	43,845	13,754	482,581
Net increase (decrease) in short-term borrowings and debt and securities sold under repurchase agreements	1,384,130	(93,071)	340,141
Proceeds from long-term borrowings and debt	273,270	817,827	824,139
Repayments of long-term borrowings and debt	(1,024,939)	(399,835)	(411,731)
Dividends paid	(46,025)	(39,714)	(29,505)
Subscriptions of redeemable noncontrolling interest	53,000	1,773	531
Redemptions of redeemable noncontrolling interest	(1,830)	(4,045)	(14,610)
Exercised stock options	3,702	13,136	4,101
Repurchase of common stock	(27)	-	-
Net change from discontinued financing activities	27	-	-
Net cash provided by financing activities	<u>685,153</u>	<u>309,825</u>	<u>1,195,647</u>
Effect of exchange rate fluctuations on cash and cash equivalents	80	(68)	(852)
Net Increase (decrease) in cash and cash equivalents	138,175	(96,979)	368,851
Cash and cash equivalents at beginning of the year	692,511	789,490	420,639
Cash and cash equivalents at end of the year	<u>830,686</u>	<u>692,511</u>	<u>789,490</u>
Supplemental disclosures of cash flow information:			
Cash paid during the year for interest	<u>86,368</u>	<u>81,307</u>	<u>54,717</u>

Banco Latinoamericano de Comercio Exterior, S. A. and Subsidiaries

Notes to consolidated financial statements

1. Organization

Banco Latinoamericano de Comercio Exterior, S. A. (“Bladex Head Office” and together with its subsidiaries “Bladex” or the “Bank”), headquartered in Panama City, Republic of Panama, is a specialized supranational bank established to support the financing of trade and economic integration in Latin America and the Caribbean (the “Region”). The Bank was established pursuant to a May 1975 proposal presented to the Assembly of Governors of Central Banks in the Region, which recommended the creation of a multinational organization to increase the foreign trade financing capacity of the Region. The Bank was organized in 1977, incorporated in 1978 as a corporation pursuant to the laws of the Republic of Panama, and officially initiated operations on January 2, 1979. Under a contract signed in 1978 between the Republic of Panama and Bladex, the Bank was granted certain privileges by the Republic of Panama, including an exemption from payment of income taxes in Panama.

The Bank operates under a general banking license issued by the National Banking Commission of Panama, predecessor of the Superintendency of Banks of Panama (the “SBP”).

In the Republic of Panama, banks are regulated by the SBP through Executive Decree No. 52 of April 30, 2008, which adopts the text of the Law Decree No. 9 of February 26, 1998, modified by the Law Decree No. 2 of February 22, 2008. Banks are also regulated by resolutions and agreements issued by this entity. The main aspects of this law and its regulations include: the authorization of banking licenses, minimum capital and liquidity requirements, consolidated supervision, procedures for management of credit and market risks, measures to prevent money laundering, the financing of terrorism and related illicit activities, and procedures for banking intervention and liquidation, among others.

Bladex Head Office’s subsidiaries are the following:

- Bladex Holdings Inc. is a wholly owned subsidiary, incorporated under the laws of the State of Delaware, United States of America (USA), on May 30, 2000. Bladex Holdings Inc. exercised control over Bladex Asset Management Inc., incorporated on May 24, 2006, under the laws of the State of Delaware, USA, which, until its dissolution, provided investment management services to Bladex Offshore Feeder Fund and Bladex Capital Growth Fund (see Note 7). On September 8, 2009, Bladex Asset Management Inc. was registered as a foreign entity in the Republic of Panama, to establish a branch in Panama, which was mainly engaged in providing administrative and operating services to Bladex Asset Management Inc. in USA. Bladex Asset Management Inc. was dissolved, in the Republic of Panama on July 5, 2013 and, in the USA on September 18, 2013, and their net assets were transferred to the Head Office. Bladex Holdings Inc. maintains ownership in two companies: Bladex Representacao Ltda. and Bladex Investimentos Ltda.
- Bladex Offshore Feeder Fund was incorporated on February 21, 2006 under the laws of the Cayman Islands, and invested substantially all its assets in Bladex Capital Growth Fund, which was also incorporated under the laws of the Cayman Islands.
- Bladex Representacao Ltda., incorporated under the laws of Brazil on January 7, 2000, acts as the Bank’s representative office in Brazil. Bladex Representacao Ltda. is 99.999% owned by Bladex Head Office and the remaining 0.001% owned by Bladex Holdings Inc.

The accompanying notes are an integral part of these consolidated financial statements.

Notes to consolidated financial statements

- Bladex Investimentos Ltda. was incorporated under the laws of Brazil on May 3, 2011. Bladex Head Office owns 99% of Bladex Investimentos Ltda. and Bladex Holdings Inc. owns the remaining 1%. This company has invested substantially all its assets in an investment fund incorporated in Brazil ("the Brazilian Fund"), registered with the Brazilian Securities Commission ("CVM", for its acronym in Portuguese). The Brazilian Fund is a non-consolidating variable interest entity (see Note 7).

The objective of the Brazilian Fund is to achieve capital gains by dealing in the interest, currency, securities, commodities and debt markets, and by trading instruments available in the spot and derivative markets.

- BLX Brazil Ltd., was incorporated under the laws of the Cayman Islands on October 5, 2010. Bladex Head Office owned 99.80% of BLX Brazil Ltd. In turn, BLX Brazil Ltd. owned 99.9999% of Bladex Asset Management Brazil – Gestora de Recursos Ltda. and Bladex Asset Management Inc. owned the remaining 0.0001%. Bladex Asset Management Brazil – Gestora de Recursos Ltda. was incorporated under the laws of Brazil on January 6, 2011, and provided investment advisory services to Bladex Latam Fundo de Investimento Multimercado. BLX Brazil Ltd. and Bladex Asset Management Brazil – Gestora de Recursos, Ltda. were sold as part of the sale of the asset management unit (see Note 7).

Bladex Head Office has a participation of 55.87% in Alpha4X Feeder Fund (formerly Bladex Offshore Feeder Fund), a fund constituted under the laws of the Cayman Islands, that invests substantially all its assets in Alpha4X Capital Growth Fund (formerly Bladex Capital Growth Fund), which is also incorporated under the laws of the Cayman Islands (see Note 7). Alpha4X Feeder Fund is a variable interest entity ("VIE"), and has been consolidated in these consolidated financial statements. Both funds, Alpha4X Feeder Fund and Alpha4X Capital Growth Fund are registered with the Cayman Island Monetary Authority ("CIMA"), under the Mutual Funds Law of the Cayman Islands. The objective of these Funds is to achieve capital appreciation by investing in Latin American debt securities, stock indexes, currencies, and trading derivative instruments.

Bladex Head Office has an agency in New York City, USA (the "New York Agency"), which began operations on March 27, 1989. The New York Agency is principally engaged in financing transactions related to international trade, mostly the confirmation and financing of letters of credit for customers of the Region. The New York Agency is also licensed by the State of New York Banking Department, USA, to operate an International Banking Facility ("IBF").

The Bank has representative offices in Buenos Aires, Argentina; in Mexico City, D.F. and Monterrey, Mexico; in Porto Alegre, Brazil; in Lima, Peru; in Bogota, Colombia; and an international administrative office in Miami, Florida, USA.

Bladex Head Office owned 50% of the equity shares of BCG PA LLC, a company incorporated under the laws of the State of Delaware, USA. This company owned "Class C" shares of Bladex Capital Growth Fund, which were sold as part of the sale of the asset management unit (see Note 7). The "Class C" shares entitled this company to receive a performance allocation on third-party investments in Bladex Offshore Feeder Fund and in Bladex Capital Growth Fund. This company was dissolved on August 14, 2013 and its net assets were transferred to its investors.

Notes to consolidated financial statements

2. Summary of significant accounting policies

a) Basis of presentation

These consolidated financial statements have been prepared under accounting principles generally accepted in the United States of America ("U.S. GAAP"). All amounts presented in the consolidated financial statements and notes are expressed in dollars of the United States of America ("US\$"), which is the Bank's functional currency. The accompanying consolidated financial statements have been translated from Spanish to English for users outside of the Republic of Panama.

The Accounting Standards Codification (the "ASC") issued by the Financial Accounting Standards Board (the "FASB") constitute the single official source of authoritative, non-governmental GAAP, other than guidance issued by the Securities and Exchange Commission ("SEC"). All other literature is considered non-authoritative.

b) Principles of consolidation

The consolidated financial statements include the accounts of Bladex Head Office and its subsidiaries. Bladex Head Office consolidates its subsidiaries in which it holds a controlling financial interest. The usual condition for a controlling financial interest is ownership of a majority voting interest. All intercompany balances and transactions have been eliminated for consolidation purposes.

When Bladex holds an interest in investment companies under the "Feeder-Master" structure where the Feeder's shareholding is diluted and such entity is registered as a mutual fund with a regulatory body, it is considered an investment company. In those cases, the Feeder, and thereby Bladex indirectly, consolidates its participation in the Fund in one line item in the balance sheet, as required by the specialized accounting in the ASC Topic 946 - Financial Services – Investment Companies.

c) Variable interest entities

Variable interest entities ("VIE") are entities that have either a total equity investment that is insufficient to permit the entity to finance its activities without additional subordinated financial support, or whose equity investors lack the characteristics of a controlling financial interest. Investors that finance the VIE through debt or equity interests or other counterparties that provide other forms of support, such as guarantees, or certain types of derivative contracts, are variable interest holders in the entity.

The variable interest holder, if any, that has a controlling financial interest in a VIE is deemed to be the primary beneficiary and must consolidate the VIE. The Bank would be deemed to have a controlling financial interest and be the primary beneficiary if it has both of the following characteristics:

- power to direct the activities of a VIE that most significantly impact the entity's economic performance; and
- obligation to absorb losses of the entity that could potentially be significant to the VIE or right to receive benefits from the entity that could potentially be significant to the VIE.

Notes to consolidated financial statements

d) Equity method

Investments in companies in which Bladex Head Office exercises significant influence, but not control over its financial and operating policies, and holds an equity participation of at least 20% but not more than 50%, are initially accounted for at cost, which is subsequently adjusted to record the participation of the investment in gains (losses) of the investee after the acquisition date.

e) Specialized accounting for investment companies

Alpha4X Feeder Fund (“Feeder”) and Alpha4X Capital Growth Fund (“Master”) are organized under a “Feeder-Master” structure. Under this structure, the Feeder invests all its assets in the Master which in turn invests in various assets on behalf of its investor. Specialized accounting for investment companies requires the Feeder to reflect its investment in the Master in a single line item equal to its proportionate share of the net assets of the Master, regardless of the level of Feeder’s interest in the Master. The Feeder records the Master’s results by accounting for its participation in the net interest income and expenses of the Master, as well as its participation in the realized and unrealized gains or losses of the Master (see Note 7).

As permitted by ASC Topic 810-10-25-15 – Consolidation, when Bladex consolidates its investment in the Feeder, it retains the specialized accounting for investment companies applied by the Feeder in the Master, reporting it within the “Investment funds” line item in the consolidated balance sheet, and presenting the third party investments in the Feeder in the “Redeemable noncontrolling interest” line item between liabilities and stockholders’ equity. The Bank reports the Feeder’s proportionate participation in the interest income and expense from the Master in the Investment funds line item within interest income and expense, realized and unrealized gains and losses in the “Net gain (loss) from investment fund trading” line item, and expenses from the Master are reported in “Expenses from the investment funds” line item in the consolidated statements of income.

f) Use of estimates

The preparation of the consolidated financial statements requires Management to make estimates and use assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Material estimates that are particularly susceptible to significant changes relate to the determination of the allowances for credit losses, impairment of securities available-for-sale and held-to-maturity, and the fair value of financial instruments. Actual results could differ from those estimates. Management believes these estimates are adequate.

g) Cash equivalents

Cash equivalents include demand deposits in banks and interest-bearing deposits in banks with original maturities of three months or less, excluding pledged deposits.

h) Repurchase agreements

Repurchase agreements are generally treated as collateralized financing transactions. When the criteria set forth in the following paragraph are met to account for the transaction as secured

Notes to consolidated financial statements

financing, the transaction is recorded at the amounts at which the securities will be subsequently reacquired including interest paid, as specified in the respective agreements. Interest is recognized in the consolidated statement of income over the life of the transaction. The fair value of securities to be repurchased is continuously monitored, and additional collateral is obtained or provided where appropriate, to protect against credit exposure.

The Bank’s policy is to relinquish possession of the securities sold under agreements to repurchase. Despite such relinquishment of possession, repurchase agreements qualify as secured financings if and only if all of the following conditions are met: the repurchase agreement must grant the transferor the right and obligation to repurchase or redeem the transferred financial assets; the assets to be repurchased are the same or substantially the same as those transferred; the agreement is to repurchase or redeem them before maturity, at a fixed and determinable price; and the agreement is entered into concurrently at the transfer date.

When repurchase agreements do not meet the above-noted conditions, they qualify as sales of securities, for which the related security is removed from the balance sheet and a forward purchase agreement is recognized for the obligation to repurchase the security. Changes in fair value of the forward purchase agreement as well as any gain or loss resulting from the sale of securities under repurchase agreements are reported in earnings of the period within net gain (loss) from trading securities.

i) Trading assets and liabilities

Trading assets and liabilities include bonds acquired for trading purposes, and receivables (unrealized gains) and payables (unrealized losses) related to derivative financial instruments which are not designated as hedges or which do not qualify for hedge accounting.

Trading assets and liabilities are carried at fair value. Unrealized and realized gains and losses on trading assets and liabilities are recorded in earnings as net gain (loss) from trading securities.

j) Investment securities

Securities are classified at the date of purchase based on the ability and intent to sell or hold them as investments. These securities consist of debt securities such as: negotiable commercial paper, bonds and floating rate notes.

Interest on securities is recognized based on the interest method. Amortization of premiums and discounts are included in interest income as an adjustment to the yield.

Securities available-for-sale

These securities consist of debt instruments not classified as either trading securities or as held-to-maturity securities, and are subject to the same approval criteria as the rest of the credit portfolio. These securities are carried at fair value. Unrealized gains and losses are reported as net increases or decreases to other comprehensive income (loss) (OCI) in stockholders’ equity until they are realized. Realized gains and losses from the sale of securities which are included in net gain on sale of securities are determined using the specific identification method.

Notes to consolidated financial statements

Securities held-to-maturity

Securities classified as held-to-maturity represent securities that the Bank has the ability and the intent to hold until maturity. These securities are carried at amortized cost and are subject to the same approval criteria as the rest of the credit portfolio.

Impairment of securities

The Bank conducts periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other-than-temporary. Impairment of securities is evaluated considering numerous factors, and their relative significance varies case by case. Factors considered in determining whether unrealized losses are temporary include: the length of time and extent to which the fair value has been less than cost, the severity of the impairment, the cause of the impairment and the financial condition of the issuer, activity in the market of the issuer which may indicate adverse credit conditions, the intent and ability of the Bank to retain the security for a sufficient period of time to allow of an anticipated recovery in the fair value (with respect to equity securities) and the intent and probability of the Bank to sell the security before the recovery of its amortized cost (with respect to debt securities). If, based on the analysis, it is determined that the impairment is other-than-temporary, the security is written down to its fair value, and a loss is recognized through earnings as impairment loss on assets.

In cases where the Bank does not intend to sell a debt security and estimates that it will not be required to sell the security before the recovery of its amortized cost basis, the Bank periodically estimates if it will recover the amortized cost of the security through the present value of expected cash flows. If the present value of expected cash flows is less than the amortized cost of the security, it is determined that an other-than-temporary impairment has occurred. The amount of this impairment representing credit loss is recognized through earnings and the residual of the other-than-temporary impairment related to non-credit factors is recognized in other comprehensive income (loss).

In periods subsequent to the recognition of the other-than-temporary impairment, the difference between the new amortized cost and the expected cash flows to be collected is accreted as interest income. The present value of the expected cash flows is estimated over the life of the debt security.

The other-than-temporary impairment of securities held-to-maturity that has been recognized in other comprehensive income (loss) is accreted to the amortized cost of the debt security prospectively over its remaining life.

Interest accrual is suspended on securities that are in default, or on which it is likely that future interest payments will not be received as scheduled.

k) Investment Funds

The investment funds line includes the net asset value of the Feeder and the net value of Bladex investment in the Brazilian Fund. The Feeder records its investment in the Master at fair value, which is the Feeder's proportionate interest in the net assets of the Master. The Master invests in trading assets and liabilities that are carried at fair value. The Master reports trading gains and

Notes to consolidated financial statements

losses from negotiation of these instruments as realized and unrealized gains and losses on investments (see Note 7).

l) Other investments

Other investments that mainly consist of unlisted stock are recorded at cost and are included in other assets. The Bank determined that it is not practicable to obtain the fair value of these investments, as these shares are not traded in a secondary market. Performance of these investments is evaluated periodically and any impairment that is determined to be other-than-temporary is charged to earnings as impairment on assets (see Note 11).

m) Loans

Loans are reported at their amortized cost considering the principal outstanding amounts net of unearned income, deferred fees and allowance for loan losses. Interest income is recognized using the interest method. The amortization of net unearned income and deferred fees are recognized as an adjustment to the related loan yield using the effective interest method.

Purchased loans are recorded at acquisition cost. The difference between the principal and the acquisition cost of loans, the premiums and discounts, is amortized over the life of the loan as an adjustment to the yield. All other costs related to acquisition of loans are expensed when incurred.

The Bank identifies loans as delinquent when no debt service and/or interest payment has been received for 30 days after such payments were due. The outstanding balance of a loan is considered past due when the total principal balance with one single balloon payment has not been received within 30 days after such payment was due, or when no agreed-upon periodical payment has been received for a period of 90 days after the agreed-upon date.

Loans are placed in a non-accrual status when interest or principal is overdue for 90 days or more, or before if the Bank's Management believes there is an uncertainty with respect to the ultimate collection of principal or interest. Any interest receivable on non-accruing loans is reversed and charged-off against earnings. Interest on these loans is only recorded as earned when collected. Non-accruing loans are returned to an accrual status when (1) all contractual principal and interest amounts are current; (2) there is a sustained period of repayment performance in accordance with the contractual terms of at least six months; and (3) if in the Bank Management's opinion the loan is fully collectible.

A modified loan is considered a troubled debt restructuring when the debtor is experiencing financial difficulties and if the restructuring constitutes a concession to the debtor. A concession may include modification of terms such as an extension of maturity date, reduction in the stated interest rate, rescheduling of future cash flows, and reduction in the face amount of the debt or reduction of accrued interest, among others. Marketable securities received in exchange for loans under troubled debt restructurings are initially recorded at fair value, with any gain or loss recorded as a recovery or charge to the allowance, and are subsequently accounted for as securities available-for-sale.

A loan is considered impaired, and also placed on a non-accrual basis, when based on current information and events, it is probable that the Bank will be unable to collect all amounts due

Notes to consolidated financial statements

according to original contractual terms of the loan agreement. Factors considered by the Bank's Management in determining impairment include collection status, collateral value, and economic conditions in the borrower's country of residence. Impaired loans also include those modified loans considered troubled debt restructurings. When current events or available information confirm that specific impaired loans or portions thereof are uncollectible, such impaired loans are charged-off against the allowance for loan losses.

The reserve for losses on impaired loans is determined considering all available evidence, including the present value of expected future cash flows discounted at the loan's original contractual interest rate and/or the fair value of the collateral, if applicable. If the loan's repayment is dependent on the sale of the collateral, the fair value considers costs to sell.

The Bank maintains a system of internal credit quality indicators. These indicators are assigned depending on several factors which include: profitability, quality of assets, liquidity and cash flows, capitalization and indebtedness, economic environment and positioning, regulatory framework and/or industry, sensitivity scenarios and the quality of debtor's management and shareholders. A description of these indicators is as follows:

<u>Rating</u>	<u>Classification</u>	<u>Description</u>
1 to 6	Normal	Clients with payment ability to satisfy their financial commitments.
7	Special Mention	Clients exposed to systemic risks specific to the country or the industry in which they are located, facing adverse situations in their operation or financial condition. At this level, access to new funding is uncertain.
8	Substandard	Clients whose primary source of payment (operating cash flow) is inadequate and who show evidence of deterioration in their working capital that does not allow them to satisfy payments on the agreed terms, endangering recovery of unpaid balances.
9	Doubtful	Clients whose operating cash flow continuously shows insufficiency to service the debt on the originally agreed terms. Due to the fact that the debtor presents an impaired financial and economic situation, the likelihood of recovery is low.
10	Unrecoverable	Clients with operating cash flow that does not cover their costs, are in suspension of payments, presumably they will also have difficulties to fulfill possible restructuring agreements, are in a state of insolvency, or have filed for bankruptcy, among others.

In order to maintain a periodical monitoring of the quality of the portfolio, loans with ratings between 1 and 4 are reviewed every 18 months, ratings 5 are reviewed annually, ratings 6 are reviewed semi-annually, and those with ratings above 6 are reviewed quarterly.

The Bank's lending portfolio is summarized in the following segments: corporations, sovereign, middle-market companies and banking and financial institutions. The distinction between corporations and middle-market companies depends on the client's level of annual sales in relation to the country risk, among other criteria. Except for the sovereign segment, segments are broken down into state-owned and private.

The Bank's lending policy is applicable to all classes of loans.

Notes to consolidated financial statements

n) Transfer of financial assets

Transfers of financial assets, primarily loans, are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when: (1) the assets have been isolated from the Bank even in bankruptcy or other receivership; (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets; and (3) the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or does not have the right to cause the assets to be returned. Upon completion of a transfer of assets that satisfies the conditions described above to be accounted for as a sale, the Bank recognizes the assets as sold and records in earnings any gain or loss on the sale. The Bank may retain interest in loans sold in the form of servicing rights. Gains or losses on sale of loans depend in part on the carrying amount of the financial instrument involved in the transfer, and its fair value at the date of transfer.

o) Allowance for credit losses

The allowance for credit losses is provided for losses derived from the credit extension process, inherent in the loan portfolio and off-balance sheet financial instruments, using the reserve method of providing for credit losses. Additions to the allowance for credit losses are made by debiting earnings. Credit losses are deducted from the allowance, and subsequent recoveries are added. The allowance is also decreased by reversals of the allowance back to earnings. The allowance attributable to loans is reported as a deduction of loans and the allowance for off-balance sheet credit risk, such as, letters of credit and guarantees, is reported as a liability.

The allowance for possible credit losses includes an asset-specific component and a formula-based component. The asset-specific component, or specific allowance, relates to the provision for losses on credits considered impaired and measured individually case-by-case. A specific allowance is established when the discounted cash flows (or observable fair value of collateral) of the credit is lower than the carrying value of that credit. The formula-based component, or generic allowance, covers the Bank's performing credit portfolio and is established based in a process that estimates the probable loss inherent in the portfolio, based on statistical analysis and management's qualitative judgment. The statistical calculation is a product of internal risk classifications, probabilities of default and loss given default. The probability of default is supported by Bladex's historical portfolio performance, complemented by probabilities of default provided by external sources, in view of the greater robustness of this external data for some cases. The loss given default is based on Bladex's historical losses experience and best practices. The reserve balances, for both on and off-balance sheet credit exposures, are calculated applying the following formula:

Reserves = $\sum(E \times PD \times LGD)$; where:

- Exposure (E) = the total accounting balance (on and off-balance sheet) at the end of the period under review.
- Probabilities of Default (PD) = one-year probability of default applied to the portfolio. Default rates are based on Bladex's historical portfolio performance per rating category, complemented by Standard & Poor's ("S&P") probabilities of default for categories 6, 7 and 8, in view of the greater robustness of S&P data for such cases.

Notes to consolidated financial statements

- Loss Given Default (LGD) = a factor is utilized, based on historical information, same as based on best practices in the banking industry. Management applies judgment and historical loss experience.

Management can also apply complementary judgment to capture elements of prospective nature or loss expectations based on risks identified in the environment that are not necessarily reflected in the historical data.

The allowance policy is applicable to all classes of loans and off-balance sheet financial instruments of the Bank.

p) Fees and commissions

Loan origination fees, net of direct loan origination costs, are deferred, and the net amount is recognized as revenue over the contractual term of the loans as an adjustment to the yield. These net fees are not recognized as revenue during periods in which interest income on loans is suspended because of concerns about the realization of loan principal or interest. Underwriting fees are recognized as revenue when the Bank has rendered all services to the issuer and is entitled to collect the fee from the issuer, when there are no contingencies related to the fee. Underwriting fees are recognized net of syndicate expenses. In addition, the Bank recognizes credit arrangement and syndication fees as revenue after satisfying certain retention, timing and yield criteria. Fees received in connection with a modification of terms of a troubled debt restructuring are applied as a reduction of the recorded investment in the loan. Fees earned on letters of credit, guarantees and other commitments are amortized using the straight-line method over the life of such instruments.

q) Equipment and leasehold improvements

Equipment and leasehold improvements, including the electronic data processing equipment, are carried at cost less accumulated depreciation and amortization. Depreciation and amortization are charged to operations using the straight-line method, over the estimated useful life of the related asset. The estimated original useful life for furniture and equipment is 3 to 5 years and for improvements is 3 to 15 years.

The Bank defers the cost of internal-use software that has a useful life in excess of one year in accordance with ASC Topic 350-40 - Intangibles – Goodwill and Other – Internal-Use Software. These costs consist of payments made to third parties related to the use of licenses and installation of both, software and hardware. Subsequent additions, modifications or upgrades to internal-use software are capitalized only to the extent that they allow the software to perform a task it previously did not perform. Software maintenance and training costs are expensed in the period in which they are incurred. Capitalized internal use software costs are amortized using the straight-line method over their estimated useful lives, generally consisting of 5 years.

r) Borrowings and debt

Short and long-term borrowings and debt are accounted for at amortized cost.

Notes to consolidated financial statements

s) Capital reserves

Capital reserves are established as a segregation of retained earnings and are, as such, a form of retained earnings. Even though the constitution of capital reserves is not required by the SBP, their reductions require the approval of the Bank's Board of Directors and the SBP.

t) Stock-based compensation and stock options plans

The Bank applies ASC Topic 718 – Compensation - Stock Compensation to account for compensation costs on restricted stock and stock option plans. Compensation cost is based on the grant date fair value of both stock and options and is recognized over the requisite service period of the employee, using the straight-line method. The fair value of each option is estimated at the grant date using a binomial option-pricing model.

When options and stock are exercised, the Bank's policy is to reissue shares from treasury stock.

u) Derivative financial instruments and hedge accounting

The Bank uses derivative financial instruments for its management of interest rate and foreign exchange risks. Interest rate swap contracts, cross-currency swap contracts and forward foreign exchange contracts have been used to manage interest rate and foreign exchange risks associated with debt securities and borrowings with fixed and floating rates, and loans and borrowings in foreign currency. These contracts can be classified as fair value and cash flow hedges. In addition, forward foreign exchange contracts are used to hedge exposures to changes in foreign currency in subsidiary companies with functional currencies other than US dollar. These contracts are classified as net investment hedges.

The accounting for changes in value of a derivative depends on whether the contract is for trading purposes or has been designated and qualifies for hedge accounting.

Derivatives held for trading purposes include interest rate swap, cross-currency swap, forward foreign exchange and future contracts used for risk management purposes that do not qualify for hedge accounting. The fair value of trading derivatives is reported as trading assets or trading liabilities, as applicable. Changes in realized and unrealized gains and losses and interest from these trading instruments are included in net gain (loss) from trading securities.

Derivatives for hedging purposes primarily include forward foreign exchange contracts and interest rate swap contracts in US dollars and cross-currency swaps. Derivative contracts designated and qualifying for hedge accounting are reported in the consolidated balance sheet as derivative financial instruments used for hedging - receivable and payable, as applicable, and hedge accounting is applied. In order to qualify for hedge accounting, a derivative must be considered highly effective at reducing the risk associated with the exposure being hedged. Each derivative must be designated as a hedge, with documentation of the risk management objective and strategy, including identification of the hedging instrument, the hedged item and the risk exposure, as well as how effectiveness will be assessed prospectively and retrospectively. The extent to which a hedging instrument is effective at achieving offsetting changes in fair value or cash flows must be assessed at least quarterly. Any ineffectiveness must be reported in current-period earnings.

Notes to consolidated financial statements

The Bank discontinues hedge accounting prospectively in the following situations:

1. It is determined that the derivative is no longer effective in offsetting changes in the fair value or cash flows of a hedged item.
2. The derivative expires or is sold, terminated or exercised.
3. The Bank otherwise determines that designation of the derivative as a hedging instrument is no longer appropriate.

The Bank carries all derivative financial instruments in the consolidated balance sheet at fair value. For qualifying fair value hedges, all changes in the fair value of the derivative and the fair value of the item for the risk being hedged are recognized in earnings. If the hedge relationship is terminated, then the fair value adjustment to the hedged item continues to be reported as part of the basis of the item and is amortized to earnings as a yield adjustment. The Bank applies the shortcut method of hedge accounting that does not recognize ineffectiveness in hedges of interest rate swap that meet the requirements of ASC Topic 815-20-25-104. For qualifying cash flow hedges and net investment hedges, the effective portion of the change in the fair value of the derivative is recorded in OCI and recognized in the consolidated statement of income when the hedged cash flows affect earnings. The ineffective portion is recognized in the consolidated statement of income as activities of derivative financial instruments and hedging. If the cash flow hedge relationship is terminated, related amounts in OCI are reclassified into earnings when hedged cash flows occur.

v) Foreign currency translation

Assets and liabilities of foreign subsidiaries whose local currency is considered their functional currency, are translated into the reporting currency, US dollars, using period-end spot foreign exchange rates. The Bank uses monthly-averaged exchange rates to translate revenues and expenses from local functional currency into US dollars. The effects of those translations adjustments are reported as a component of the Accumulated other comprehensive loss in the stockholders' equity.

Transactions whose terms are denominated in a currency other than the functional currency, including transactions denominated in local currency of the foreign entity with the US dollar as their functional currency, are recorded at the exchange rate prevailing at the date of the transaction. Assets and liabilities in foreign currency are translated into US dollars using period-end spot foreign exchange rates. The effects of translation of monetary assets and liabilities into US dollars are included in current year's earnings in the Gain (loss) on foreign currency exchange line item.

w) Income taxes

- Bladex Head Office is exempted from payment of income taxes in Panama in accordance with the contract signed between the Republic of Panama and Bladex.
- The Feeder and the Master are not subject to income taxes in accordance with the laws of the Cayman Islands. These companies received an undertaking exempting them from taxation of all future profits until March 7, 2026.
- Bladex Representacao Ltda. and Bladex Investimentos Ltda., are subject to income taxes in Brazil.

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- The New York Agency and Bladex's subsidiaries incorporated in USA are subject to federal and local taxation in USA based on the portion of income that is effectively connected with its operations in that country.

Such amounts of income taxes have been immaterial to date.

x) Redeemable noncontrolling interest

ASC Topic 810 - Consolidation requires that a noncontrolling interest, previously referred to as a minority interest, in a consolidated subsidiary be reported as a separate component of equity and the amount of consolidated net income specifically attributable to the noncontrolling interest be presented separately, below net income in the consolidated statement of income.

Furthermore, in accordance with ASC 480-10-S99, equity securities that are redeemable at the option of the holder and not solely within the control of the issuer must be classified outside of equity. The terms of third party investments in the consolidated funds contain a redemption clause which allows the holders the option to redeem their investment at fair value. Accordingly, the Bank presents the noncontrolling interest between liabilities and stockholders' equity in the consolidated balance sheets.

Net assets of the Feeder and the Brazilian Fund are measured and presented at fair value, given the nature of their net assets (i.e. represented mainly by cash and investments in securities). Therefore, when calculating the value of the redeemable noncontrolling interest of the Feeder under ASC Topic 810, such amount is already recorded at its fair value and no further adjustments under ASC 480-10-S99 are necessary.

y) Earnings per share

Basic earnings per share is computed by dividing the net income attributable to Bladex stockholders (the numerator) by the weighted average number of common shares outstanding (the denominator) during the year. Diluted earnings per share measure performance incorporating the effect that potential common shares, such as stock options and restricted stock units outstanding during the same period, would have on net earnings per share. The computation of diluted earnings per share is similar to the computation of basic earnings per share, except for the denominator, which is increased to include the number of additional common shares that would have been issued if the beneficiaries of stock purchase options and other stock plans could exercise their options. The number of potential common shares that would be issued is determined using the treasury stock method.

Notes to consolidated financial statements

z) Recently issued accounting standards

At the consolidated balance sheet date, new accounting standards, modifications, interpretations, and updates to standards (“ASU”), applicable to the Bank, have been issued and are not in effect. These standards establish the following:

ASU 2013-05 – Foreign Currency Matters (Topic 830)

The objective of the amendments in this update is to resolve the diversity in practice about the release of the cumulative translation adjustment into net income when a parent either sells a part or all of its investment in a foreign entity or no longer holds a controlling financial interest in a subsidiary. When a reporting entity (parent) ceases to have a controlling financial interest in a subsidiary, the parent is required to release any related cumulative translation adjustment into net income.

The amendments in this update clarify that the sale of an investment in a foreign entity includes both (1) events that result in the loss of a controlling financial interest in a foreign entity, and (2) events that result in an acquirer obtaining control of an acquiree in which it held an equity interest immediately before the acquisition date (sometimes also referred to as a step acquisition). Accordingly, the cumulative translation adjustment should be released into net income upon the occurrence of those events.

This update is effective for annual and interim periods beginning after December 15, 2013. The amendments should be applied prospectively to derecognition events occurring after the effective date. Early adoption is permitted. The Bank does not anticipate any material impact on its financial statement upon adoption of this update.

ASU 2013-07 – Presentation of Financial Statements (Topic 205)

The amendments in this update require an entity to prepare its financial statements using the liquidation basis of accounting when the liquidation is imminent. In addition, the guidance provides principles for the recognition and measurement of assets and liabilities and requirements for financial statements prepared using the liquidation basis of accounting.

The amendments are effective for entities that determine liquidation is imminent during annual reporting periods beginning after December 15, 2013, and interim reporting periods therein. Entities should apply the requirements prospectively from the day that liquidation becomes imminent. Early adoption is permitted. The Bank does not anticipate any material impact on its financial statement upon adoption of this update.

ASU 2013-08 – Financial Services – Investment Companies (Topic 946)

The amendments in this update affect the scope, measurement, and disclosure requirements for investment companies under U.S. GAAP. The amendments in this update change the assessment of whether an entity is an investment company by developing a new two-tiered approach for that assessment, which requires an entity to possess certain fundamental characteristics while allowing judgment in assessing other typical characteristics. The new approach requires an entity to assess all of the characteristics of an investment company and consider its purpose and design to determine

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whether it is an investment company. These amendments also clarify the characteristics of an investment company and provide additional implementation guidance for that assessment.

This update is effective for annual and interim periods beginning after December 15, 2013. Early application is prohibited. The Bank does not anticipate any material impact on its financial statement upon adoption of this update.

ASU 2013-11 – Income Taxes (Topic 740)

The objective of the amendments in this update is to eliminate the diversity in practice on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. An unrecognized tax benefit, or a portion of it, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as when those instances are not available, entities should present them as a liability and should not combined them with deferred tax assets.

These amendments are effective for fiscal years, and interim periods beginning after December 15, 2013. Early adoption is permitted. The Bank does not anticipate any material impact on its financial statement upon adoption of this update.

3. Sale of the asset management unit and discontinued operations

On April 2, 2013, the Bank reached a definitive agreement to sale its asset management unit (the “Management Unit”) to Alpha4X Asset Management, LLC and related companies (“Alpha4X”). Alpha 4X Asset Management, LLC is a company majority-owned by former executives of the Management Unit (see Note 7). The sale closed in the second quarter of 2013.

The sale resulted in a gain of \$455 thousand, which is reported in net loss from discontinued operations in the consolidated statements of income. The Bank applied discontinued operations accounting to the operations of the Management Unit in accordance with ASC Topic 205-20 – Presentation of Financial Statements – Discontinued Operations.

The following table summarizes the operating results of the discontinued operations:

<i>(In thousands of US\$)</i>	Year ended December 31		
	2013	2012	2011
Other income:			
Fees and commissions ⁽¹⁾	610	2,683	2,942
Other income	468	20	-
	<u>1,078</u>	<u>2,703</u>	<u>2,942</u>
Operating expenses:			
Salaries and other employee expenses	373	1,535	1,443
Depreciation and amortization	8	21	27
Professional services	462	699	731
Maintenance and repairs	1	7	5
Other operating expenses	238	1,122	1,156
Total operating expenses	<u>1,082</u>	<u>3,384</u>	<u>3,362</u>
Net loss from discontinued operations	<u>(4)</u>	<u>(681)</u>	<u>(420)</u>

**Banco Latinoamericano de Comercio Exterior, S. A.
and Subsidiaries**

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⁽¹⁾ Includes management fees from investment funds for \$567 thousand, \$2,588 thousand and \$2,832 in 2013, 2012 y 2011, respectively.

4. Cash and cash equivalents

Cash and cash equivalents are as follows:

<i>(In thousands of US\$)</i>	December 31,	
	2013	2012
Cash and due from banks	2,161	6,718
Interest-bearing deposits in banks	<u>837,557</u>	<u>700,312</u>
Total	839,718	707,030
Less:		
Pledged deposits	<u>9,032</u>	<u>14,519</u>
	<u>830,686</u>	<u>692,511</u>

On December 31, 2013 and 2012, the New York Agency had a pledged deposit with a carrying value of \$3.0 million with the New York State Banking Department, as required by law since March 1994. As of December 31, 2013 and 2012, the Bank had pledged deposits with a carrying value of \$6.0 million and \$11.5 million, respectively, to secure derivative financial instruments transactions and repurchase agreements.

5. Trading assets and liabilities

The fair value of trading assets and liabilities is as follows:

<i>(In thousands of US\$)</i>	December 31,	
	2013	2012
Trading assets:		
Sovereign bonds	-	5,146
Cross-currency swaps	-	49
Forward foreign exchange	-	50
Future contracts	-	<u>20</u>
Total	<u>-</u>	<u>5,265</u>
Trading liabilities:		
Interest rate swaps	65	100
Cross-currency interest rate swaps	7	32,182
Forward foreign exchange	-	<u>22</u>
Total	<u>72</u>	<u>32,304</u>

Sovereign bonds were outstanding as of December 31, 2012, generated gains of \$0.1 million during 2012, which were recorded in earnings. As of December 31, 2012, bonds with a carrying value of \$1.3 million, secured derivative financial instruments transactions.

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During 2013, 2012 and 2011, the Bank recognized the following gains and losses related to trading derivative financial instruments:

<i>(In thousands of US\$)</i>	Year ended December 31		
	2013	2012	2011
Interest rate swaps	(9)	(310)	(299)
Cross-currency swaps	67	-	-
Cross-currency interest rate swaps	3,236	11,537	(4,858)
Forward foreign exchange	(6)	27	93
Future contracts	<u>191</u>	<u>207</u>	<u>(29)</u>
Total	<u>3,479</u>	<u>11,461</u>	<u>(5,093)</u>

These amounts are reported in the Net gain (loss) from trading securities and Net gain (loss) from investment funds trading lines in the consolidated statements of income.

In addition to the trading derivative financial instruments, the Bank has hedging derivative financial instruments that are disclosed in Note 21.

As of December 31, 2013 and 2012, trading derivative liabilities include or have included interest rate swap and cross-currency interest rate swap contracts that were previously designated as fair value and cash flow hedges. Adjustments to the carrying value of the hedged underlying transactions are amortized in the interest income and expense lines over the remaining term of these transactions. Changes in the fair value of these derivative instruments after discontinuation of hedge accounting are recorded in Net gain (loss) from trading securities.

As of December 31, 2013 and 2012, information on the nominal amounts of derivative financial instruments held for trading purposes is as follows:

<i>(In thousands of US\$)</i>	2013			2012		
	Nominal Amount	Fair Value		Nominal Amount	Fair Value	
		Asset	Liability		Asset	Liability
Interest rate swaps	14,000	-	65	35,291	-	100
Cross-currency interest rate swaps	600	-	7	155,081	49	32,182
Forward foreign exchange	-	-	-	7,152	50	22
Future contracts	-	-	-	<u>6,896</u>	<u>20</u>	<u>-</u>
Total	<u>14,600</u>	<u>-</u>	<u>72</u>	<u>204,420</u>	<u>119</u>	<u>32,304</u>

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6. Investment securities

Securities available-for-sale

The amortized cost, related unrealized gross gain (loss) and fair value of securities available-for-sale by country risk and type of debt, are as follows:

<i>(In thousands of US\$)</i>	December 31, 2013			
	Amortized Cost	Unrealized Gross Gain	Unrealized Gross Loss	Fair Value
Corporate debt:				
Brazil	41,439	11	778	40,672
Colombia	44,536	65	1,351	43,250
Chile	21,807	15	751	21,071
Honduras	9,400	-	136	9,264
Panama	7,159	-	78	7,081
Peru	29,439	42	674	28,807
Venezuela	29,871	-	1,848	28,023
	<u>183,651</u>	<u>133</u>	<u>5,616</u>	<u>178,168</u>
Sovereign debt:				
Brazil	32,751	936	645	33,042
Colombia	42,776	-	1,125	41,651
Chile	20,772	12	610	20,174
Mexico	35,730	-	2,445	33,285
Panama	12,485	71	553	12,003
Peru	11,589	-	65	11,524
Trinidad and Tobago	4,665	-	144	4,521
	<u>160,768</u>	<u>1,019</u>	<u>5,587</u>	<u>156,200</u>
Total	<u>344,419</u>	<u>1,152</u>	<u>11,203</u>	<u>334,368</u>

<i>(In thousands of US\$)</i>	December 31, 2012			
	Amortized Cost	Unrealized Gross Gain	Unrealized Gross Loss	Fair Value
Corporate debt:				
Brazil	13,581	158	-	13,739
Colombia	986	60	-	1,046
Chile	1,967	87	-	2,054
Peru	530	17	-	547
	<u>17,064</u>	<u>322</u>	<u>-</u>	<u>17,386</u>
Sovereign debt:				
Brazil	28,783	1,965	-	30,748
Colombia	15,489	-	199	15,290
Chile	1,061	1	-	1,062
Honduras	15,986	224	-	16,210
Mexico	20,553	1,779	-	22,332
Panama	37,845	1,828	-	39,673
Venezuela	39,548	801	33	40,316
	<u>159,265</u>	<u>6,598</u>	<u>232</u>	<u>165,631</u>
Total	<u>176,329</u>	<u>6,920</u>	<u>232</u>	<u>183,017</u>

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As of December 31, 2013 and 2012, securities available-for-sale with a carrying value of \$296.8 million and \$152.3 million, respectively, were pledged to secure repurchase transactions accounted for as secured financings.

The following table discloses those securities that have had unrealized losses for less than 12 months and for 12 months or longer:

<i>(In thousands of US\$)</i>	December 31, 2013					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Gross Losses	Fair Value	Unrealized Gross Losses	Fair Value	Unrealized Gross Losses
Corporate debt	136,895	5,113	6,866	503	143,761	5,616
Sovereign debt	<u>107,239</u>	<u>5,210</u>	<u>18,557</u>	<u>377</u>	<u>125,796</u>	<u>5,587</u>
	<u>244,134</u>	<u>10,323</u>	<u>25,423</u>	<u>880</u>	<u>269,557</u>	<u>11,203</u>

<i>(In thousands of US\$)</i>	December 31, 2012					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Unrealized Gross Losses	Fair Value	Unrealized Gross Losses	Fair Value	Unrealized Gross Losses
Sovereign debt	<u>10,188</u>	<u>79</u>	<u>10,009</u>	<u>153</u>	<u>20,197</u>	<u>232</u>
	<u>10,188</u>	<u>79</u>	<u>10,009</u>	<u>153</u>	<u>20,197</u>	<u>232</u>

Gross unrealized losses are related mainly to changes in market interest rates and other market factors, and not due to underlying credit concerns by the Bank regarding the issuers.

The following table presents the realized gains and losses on sale of securities available-for-sale:

<i>(In thousands of US\$)</i>	Year ended December 31		
	2013	2012	2011
Gains	1,523	6,141	3,825
Losses	<u>(1)</u>	<u>(111)</u>	<u>(412)</u>
Net	<u>1,522</u>	<u>6,030</u>	<u>3,413</u>

The amortized cost and fair value of securities available-for-sale by contractual maturity as of December 31, 2013, are shown in the following table:

<i>(In thousands of US\$)</i>	Amortized Cost	Fair Value
Due within 1 year	25,970	26,257
After 1 year but within 5 years	177,810	176,622
After 5 years but within 10 years	<u>140,639</u>	<u>131,489</u>
	<u>344,419</u>	<u>334,368</u>

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Securities held-to-maturity

The amortized cost, related unrealized gross gain (loss) and fair value of securities held-to-maturity by country risk and type of debt are as follows:

<i>(In thousands of US\$)</i>	December 31, 2013			
	Amortized Cost	Unrealized Gross Gain	Unrealized Gross Loss	Fair Value
Corporate debt:				
Costa Rica	2,000	-	-	2,000
Honduras	4,118	-	-	4,118
Panama	<u>14,634</u>	<u>8</u>	<u>18</u>	<u>14,624</u>
	<u>20,752</u>	<u>8</u>	<u>18</u>	<u>20,742</u>
Sovereign debt:				
Colombia	<u>13,007</u>	-	115	<u>12,892</u>
Total	<u>33,759</u>	<u>8</u>	<u>133</u>	<u>33,634</u>

<i>(In thousands of US\$)</i>	December 31, 2012			
	Amortized Cost	Unrealized Gross Gain	Unrealized Gross Loss	Fair Value
Corporate debt:				
Panama	<u>12,660</u>	-	-	<u>12,660</u>
Sovereign debt:				
Colombia	13,011	4	3	13,012
Honduras	6,442	9	19	6,432
Panama	<u>2,000</u>	<u>45</u>	-	<u>2,045</u>
	<u>21,453</u>	<u>58</u>	<u>22</u>	<u>21,489</u>
Total	<u>34,113</u>	<u>58</u>	<u>22</u>	<u>34,149</u>

Securities that show gross unrealized losses have had losses for less than 12 months. These losses are related mainly to changes in market interest rates and other market factors and not due to underlying credit concerns by the Bank about the issuers; therefore, such losses are considered temporary.

The amortized cost and fair value of securities held-to-maturity by contractual maturity as of December 31, 2013, are shown in the following table:

<i>(In thousands of US\$)</i>	Amortized Cost	Fair Value
Due within 1 year	18,701	18,709
After 1 year but within 5 years	<u>15,058</u>	<u>14,925</u>
	<u>33,759</u>	<u>33,634</u>

As of December 31, 2013 and 2012, securities held-to-maturity with a carrying value of \$13.0 million and \$19.4 million, respectively, were pledged to secure repurchase transactions accounted for as secured financings.

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7. Investment funds

Until March 31, 2013, the Bank had an interest in two investment funds: Bladex Offshore Feeder Fund (98.74%) and Bladex Latam Fundo de Investimento Multimercado (92.38%). Prior to the sale of the Management Unit, the Bank consolidated these funds following applicable consolidation guidance.

The Bank determined that Bladex Offshore Feeder Fund was evaluated under the requirements of ASC 810-10 - Consolidation prior to the implementation of Statement of Financial Accounting Standards ("SFAS") 167 (FIN 46 (R)) (ASU 2009-17 - Consolidation of Variable Interest Entities), because this fund met the deferral criteria in ASU 2010-10 "Amendments for Certain Investment Funds". Prior consolidation guidance required that a VIE be consolidated by the party that will absorb a majority of the entity's expected losses or residual returns, or both.

Bladex Latam Fundo de Investimento Multimercado, a VIE, was consolidated line by line following the consolidation accounting policy of VIEs described in Note 2 (c).

As described in Note 3, the Bank sold the Management Unit. The sale agreement included, among others, the transfer of the Bank's participation in BLX Brazil Ltd. and Bladex Asset Management Brazil – Gestora de Recursos Ltda., the termination of the investment advisory contracts between Bladex Asset Management Inc. and Bladex Offshore Feeder Fund and Bladex Capital Growth Fund, and the change of name of Bladex Offshore Feeder Fund to Alpha4X Offshore Feeder Fund, of Bladex Capital Growth Fund to Alpha4X Capital Growth Fund, and of Bladex Latam Fundo de Investimento Multimercado to Alpha4X Latam Fundo de Investimento Multimercado.

With the sale of the Management Unit, the Bank deconsolidated Bladex Latam Fundo de Investimento Multimercado because it ceased to be the primary beneficiary of that VIE. The deconsolidation of this fund affected the balance of the redeemable noncontrolling interest. Since the date of sale of the Management Unit, the Bank's investment in Alpha4X Latam Fundo de Investimento Multimercado is adjusted to record the Bank's participation in the profits and losses of that fund in the Net gain (loss) from investment funds trading line.

The Bank continues to consolidate its investment in Alpha4X Feeder Fund, following the previous consolidation guide for VIEs applied to former Bladex Offshore Feeder Fund. At December 31, 2013, the Bank has a participation of 55.87% in that fund. As disclosed in Note 2 (e), while consolidating the Feeder, the Bank retains the specialized accounting for investment companies applied by the Feeder in the Master.

The following table summarizes the balances of investments in investment funds:

<i>(In thousands of US\$)</i>	December 31,	
	2013	2012
Bladex Offshore Feeder Fund	-	105,888
Alpha4X Feeder Fund	113,069	-
Alpha4X Latam Fundo de Investimento Multimercado	<u>5,592</u>	-
	<u>118,661</u>	<u>105,888</u>

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The Bank has a commitment to remain an investor in these funds, net of annual contractual redemptions, up to March 31, 2016.

8. Loans

The following table set forth details of the Bank's loan portfolio:

(In thousands of US\$)

	December 31,	
	2013	2012
Corporations:		
Private	2,375,178	2,202,613
State-owned	938,878	538,638
Banking and financial institutions:		
Private	1,785,798	1,775,938
State-owned	474,193	416,085
Middle-market companies:		
Private	574,107	681,912
Sovereign	144	100,370
Total	<u>6,148,298</u>	<u>5,715,556</u>

The composition of the loan portfolio by industry is as follows:

(In thousands of US\$)

	December 31,	
	2013	2012
Banking and financial institutions	2,259,991	2,192,023
Industrial	936,290	1,108,223
Oil and petroleum derived products	1,170,684	894,368
Agricultural	924,251	853,377
Services	398,736	210,925
Mining	10,000	22,122
Sovereign	144	100,370
Others	448,202	334,148
Total	<u>6,148,298</u>	<u>5,715,556</u>

Loans classified by debtor's credit quality indicators are as follows:

(In thousands of US\$)

Rating ⁽¹⁾	December 31, 2013						
	Corporations		Banking and financial institutions		Middle-market companies	Sovereign	Total
	Private	State-owned	Private	State-owned	Private		
1-6	2,372,053	938,878	1,785,798	474,193	574,107	144	6,145,173
7	-	-	-	-	-	-	-
8	3,125	-	-	-	-	-	3,125
9	-	-	-	-	-	-	-
10	-	-	-	-	-	-	-
Total	<u>2,375,178</u>	<u>938,878</u>	<u>1,785,798</u>	<u>474,193</u>	<u>574,107</u>	<u>144</u>	<u>6,148,298</u>

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(In thousands of US\$)

Rating ⁽¹⁾	December 31, 2012						
	Corporations		Banking and financial institutions		Middle-market companies	Sovereign	Total
	Private	State-owned	Private	State-owned	Private		
1-6	2,202,613	538,638	1,775,938	416,085	681,912	100,370	5,715,556
7	-	-	-	-	-	-	-
8	-	-	-	-	-	-	-
9	-	-	-	-	-	-	-
10	-	-	-	-	-	-	-
Total	<u>2,202,613</u>	<u>538,638</u>	<u>1,775,938</u>	<u>416,085</u>	<u>681,912</u>	<u>100,370</u>	<u>5,715,556</u>

⁽¹⁾ Current ratings as of December 31, 2013 and 2012, respectively.

The remaining loan maturities are summarized as follows:

(In thousands of US\$)

	December 31,	
	2013	2012
Current:		
Up to 1 month	1,017,794	1,155,222
From 1 month to 3 months	1,749,348	1,475,201
From 3 months to 6 months	949,364	962,377
From 6 months to 1 year	774,803	752,822
From 1 year to 2 years	942,327	662,511
From 2 years to 5 years	711,537	692,884
More than 5 years	-	14,539
	<u>6,145,173</u>	<u>5,715,556</u>
Impaired:		
Delinquent with impairment	3,125	-
	<u>3,125</u>	<u>-</u>
Total	<u>6,148,298</u>	<u>5,715,556</u>

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The following table provides a breakdown of loans by country risk:

(In thousands of US\$)

Country:	December 31,	
	2013	2012
Argentina	189,828	222,159
Belgium	-	30,692
Brazil	1,708,592	1,773,401
Chile	490,869	309,712
Colombia	701,577	450,037
Costa Rica	410,295	196,857
Dominican Republic	190,589	110,688
Ecuador	126,001	173,782
El Salvador	123,076	66,013
France	101,006	59,501
Guatemala	199,873	273,051
Honduras	73,524	70,701
Jamaica	60,784	9,772
Mexico	517,278	495,954
Netherlands	14,867	77,336
Nicaragua	7,823	10,169
Panama	223,505	277,144
Paraguay	102,244	27,060
Peru	580,881	841,032
Spain	-	9,695
Trinidad and Tobago	142,642	119,347
United States of America	28,283	2,925
Uruguay	154,761	108,528
	<u>6,148,298</u>	<u>5,715,556</u>

The fixed and floating interest rate distribution of the loan portfolio is as follows:

(In thousands of US\$)

	December 31,	
	2013	2012
Fixed interest rates	3,252,331	3,282,876
Floating interest rates	<u>2,895,967</u>	<u>2,432,680</u>
	<u>6,148,298</u>	<u>5,715,556</u>

As of December 31, 2013 and 2012, for both years, 92% of the loan portfolio at fixed interest rates has remaining maturities of less than 180 days.

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The following is a summary of information of non-accruing loan balances, and interest amounts on non-accruing loans:

(In thousands of US\$)

	December 31,		
	2013	2012	2011
Loans in non-accrual status			
Private corporations	<u>3,125</u>	-	<u>32,000</u>
Total loans in non-accrual status	<u>3,125</u>	-	<u>32,000</u>
Interest which would have been recorded if the loans had not been in a non-accrual status	<u>67</u>	-	<u>2,325</u>
Interest income collected on non-accruing loans	-	<u>2,288</u>	<u>2,375</u>

An analysis of non-accruing loans with impaired balances as of December 31, 2013 and 2012 is detailed as follows:

(In thousands of US\$)

	December 31, 2013			2013	
	Recorded investment	Unpaid principal balance	Related allowance	Average principal loan balance	Interest income recognized
With an allowance recorded					
Private corporations	<u>3,125</u>	<u>3,125</u>	<u>954</u>	<u>9</u>	-
Total	<u>3,125</u>	<u>3,125</u>	<u>954</u>	<u>9</u>	-

(In thousands of US\$)

	December 31, 2012			2012	
	Recorded investment	Unpaid principal balance	Related allowance	Average principal loan balance	Interest income recognized
With an allowance recorded					
Private corporations	-	-	-	-	<u>2,288</u>
Total	-	-	-	-	<u>2,288</u>

During 2011, the average principal balance of impaired loans amounted to \$26,860 thousand.

As of December 31, 2013 and 2012, there were no impaired loans without related allowance.

As of December 31, 2013 and 2012, the Bank did not have any troubled debt restructurings.

The following table presents an aging analysis of the loan portfolio:

(In thousands of US\$)

	December 31, 2013							Total Loans	
	91-120 days	121-150 days	151-180 days	Greater than 180 days	Total Past Due	Delinquent	Current		
Corporations	-	-	-	-	-	-	3,125	3,310,931	3,314,056
Banking and financial institutions	-	-	-	-	-	-	-	2,259,991	2,259,991
Middle-market companies	-	-	-	-	-	-	-	574,107	574,107
Sovereign	-	-	-	-	-	-	-	144	144
Total	-	-	-	-	-	-	<u>3,125</u>	<u>6,145,173</u>	<u>6,148,298</u>

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(In thousands of US\$)

	December 31, 2012							
	91-120 days	121-150 days	151-180 days	Greater than 180 days	Total Past Due	Delinquent	Current	Total Loans
Corporations	-	-	-	-	-	-	2,741,251	2,741,251
Banking and financial institutions	-	-	-	-	-	-	2,192,023	2,192,023
Middle-market companies	-	-	-	-	-	-	681,912	681,912
Sovereign	-	-	-	-	-	-	100,370	100,370
Total	-	-	-	-	-	-	5,715,556	5,715,556

As of December 31, 2013 and 2012, the Bank has credit transactions in the normal course of business with 20% and 29%, respectively, of its Class "A" and "B" stockholders. All transactions are made based on arm's-length terms and subject to prevailing commercial criteria and market rates and are subject to all of the Bank's Corporate Governance and control procedures. As of December 31, 2013 and 2012, approximately 12% and 18%, respectively, of the outstanding loan portfolio is placed with the Bank's Class "A" and "B" stockholders and their related parties. As of December 31, 2013, the Bank was not directly or indirectly owned or controlled by another corporation or any foreign government, and no Class "A" or "B" shareholder was the registered owner of more than 3.5% of the total outstanding shares of the voting capital stock of the Bank.

During 2013, 2012 and 2011, the Bank sold loans with a book value of \$89.5 million, \$146.2 million and \$9.3 million, respectively, with a net gain of \$421 thousand, \$1,147 thousand and \$64 thousand in 2013, 2012 and 2011, respectively.

9. Allowance for credit losses

The Bank classifies the allowance for credit losses into two components as follows:

a) Allowance for loan losses:

(In thousands of US\$)

	Year ended December 31, 2013				
	Corporations	Banking and financial institutions	Middle- market companies	Sovereign	Total
Balance at beginning of the year	32,488	28,836	10,887	765	72,976
Provision (reversal of provision) for loan losses	(972)	656	(518)	(764)	(1,598)
Loan recoveries and other	-	1,373	-	-	1,373
Loans written-off	-	-	-	-	-
Balance at end of the year	31,516	30,865	10,369	1	72,751
Components:					
Generic allowance	30,562	30,865	10,369	1	71,797
Specific allowance	954	-	-	-	954
Total allowance for loan losses	31,516	30,865	10,369	1	72,751

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(In thousands of US\$)

	Year ended December 31, 2012				
	Corporations	Banking and financial institutions	Middle- market companies	Sovereign	Total
Balance at beginning of the year	48,865	30,523	8,952	207	88,547
Provision (reversal of provision) for loan losses	(8,887)	(1,704)	1,690	558	(8,343)
Loan recoveries and other	-	17	245	-	262
Loans written-off	(7,490)	-	-	-	(7,490)
Balance at end of the year	32,488	28,836	10,887	765	72,976
Components:					
Generic allowance	32,488	28,836	10,887	765	72,976
Specific allowance	-	-	-	-	-
Total allowance for loan losses	32,488	28,836	10,887	765	72,976

(In thousands of US\$)

	Year ended December 31, 2011				
	Corporations	Banking and financial institutions	Middle- market companies	Sovereign	Total
Balance at beginning of the year	54,160	18,790	5,265	400	78,615
Provision (reversal of provision) for loan losses	(5,295)	10,017	4,312	(193)	8,841
Loan recoveries and other	-	1,716	440	-	2,156
Loans written-off	-	-	(1,065)	-	(1,065)
Balance at end of the year	48,865	30,523	8,952	207	88,547
Components:					
Generic allowance	34,065	30,523	8,952	207	73,747
Specific allowance	14,800	-	-	-	14,800
Total allowance for loan losses	48,865	30,523	8,952	207	88,547

Provision (reversal of provision) of generic allowance for credit losses are mostly related to changes in volume and composition of the credit portfolio. The net decrease in the generic allowance for loan losses in 2013 was primarily due to an increased exposure in countries, customers and type of transactions with better ratings and a decreased exposure in those with lower ratings.

Following is a summary of loan balances and reserves for loan losses:

(In thousands of US\$)

	December 31, 2013				
	Corporations	Banking and financial institutions	Middle-market companies	Sovereign	Total
Allowance for loan losses					
Generic allowance	30,562	30,865	10,369	1	71,797
Specific allowance	954	-	-	-	954
Total of allowance for loan losses	31,516	30,865	10,369	1	72,751
Loans					
Loans with generic allowance	3,310,931	2,259,991	574,107	144	6,145,173
Loans with specific allowance	3,125	-	-	-	3,125
Total loans	3,314,056	2,259,991	574,107	144	6,148,298

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(In thousands of US\$)

	December 31, 2012				
	Corporations	Banking and financial institutions	Middle-market companies	Sovereign	Total
<u>Allowance for loan losses</u>					
Generic allowance	32,488	28,836	10,887	765	72,976
Specific allowance	-	-	-	-	-
Total of allowance for loan losses	<u>32,488</u>	<u>28,836</u>	<u>10,887</u>	<u>765</u>	<u>72,976</u>
<u>Loans</u>					
Loans with generic allowance	2,741,251	2,192,023	681,912	100,370	5,715,556
Loans with specific allowance	-	-	-	-	-
Total loans	<u>2,741,251</u>	<u>2,192,023</u>	<u>681,912</u>	<u>100,370</u>	<u>5,715,556</u>

b) Reserve for losses on off-balance sheet credit risk:

(In thousands of US\$)

	Year ended December 31,		
	2013	2012	2011
Balance at beginning of the period	4,841	8,887	13,335
Provision (reversal of provision) for losses on off-balance sheet credit risk	<u>381</u>	<u>(4,046)</u>	<u>(4,448)</u>
Balance at end of the period	<u>5,222</u>	<u>4,841</u>	<u>8,887</u>

The reserve for losses on off-balance sheet credit risk reflects the Bank's Management estimate of probable losses on off-balance sheet credit risk items such as: confirmed letters of credit, stand-by letters of credit, guarantees and credit commitments (see Note 19). The 2013's net increase in the reserve for losses on off-balance sheet credit risk was primarily due to changes in volume, composition, and risk profile of the portfolio.

10. Equipment and leasehold improvements

A breakdown of cost and accumulated depreciation and amortization for equipment and leasehold improvements as of December 31, 2013 and 2012 is as follows:

(In thousands of US\$)

	December 31,	
	2013	2012
Leasehold improvements	7,414	7,194
Furniture and equipment	<u>16,933</u>	<u>17,302</u>
	24,347	24,496
Less: accumulated depreciation and amortization	<u>13,881</u>	<u>11,688</u>
	<u>10,466</u>	<u>12,808</u>

In June 2012, the Bank recorded a gain on sale of premises and equipment of \$5.6 million due to the sale of its former head office's premises.

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11. Other assets and other liabilities

Following is a summary of other assets and other liabilities as of December 31, 2013 and 2012:

(In thousands of US\$)

	December 31,	
	2013	2012
<u>Other assets</u>		
Prepaid commissions	5,042	10,193
Accounts receivable	1,514	1,749
Equity investment in a private fund (at cost)	530	961
Other	<u>1,303</u>	<u>1,677</u>
	<u>8,389</u>	<u>14,580</u>

(In thousands of US\$)

	December 31,	
	2013	2012
<u>Other liabilities</u>		
Accruals and provisions	22,516	20,345
Accounts payable	2,471	6,045
Other	<u>2,960</u>	<u>1,958</u>
	<u>27,947</u>	<u>28,348</u>

12. Deposits

The remaining maturity profile of the Bank's deposits is as follows:

(In thousands of US\$)

	December 31,	
	2013	2012
Demand	63,047	131,875
Up to 1 month	1,617,059	1,194,102
From 1 month to 3 months	311,048	540,619
From 3 months to 6 months	207,182	281,120
From 6 months to 1 year	157,000	152,000
From 1 year to 2 years	6,000	7,000
From 2 years to 5 years	-	10,544
	<u>2,361,336</u>	<u>2,317,260</u>

The following table presents additional information about deposits:

(In thousands of US\$)

	December 31,	
	2013	2012
Aggregate amounts of time deposits of \$100,000 or more	<u>2,298,289</u>	<u>2,185,277</u>
Aggregate amounts of deposits in offices outside Panama	<u>227,559</u>	<u>229,170</u>
	<u>1,235</u>	<u>1,332</u>

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13. Securities sold under repurchase agreements

The Bank's financing transactions under repurchase agreements amounted to \$286.2 million and \$158.4 million as of December 31, 2013 and 2012, respectively.

During 2013, 2012 and 2011, interest expense related to financing transactions under repurchase agreements totaled \$1.3 million, \$1.7 million and \$2.1 million, respectively, corresponding interest expense generated by the financing contracts under repurchase agreements. These expenses are included in the interest expense – short-term borrowings and debt line in the consolidated statements of income.

14. Short-term borrowings and debt

The breakdown of short-term borrowings and debt, together with contractual interest rates, is as follows:

<i>(In thousands of US\$)</i>	December 31,	
	2013	2012
Borrowings:		
At fixed interest rates	1,289,851	1,181,133
At floating interest rates	<u>1,017,527</u>	<u>267,890</u>
Total borrowings	<u>2,307,378</u>	<u>1,449,023</u>
Debt:		
At fixed interest rates	287,987	-
At floating interest rates	<u>110,000</u>	<u>-</u>
Total debt	<u>397,987</u>	<u>-</u>
Total short-term borrowings and debt	<u>2,705,365</u>	<u>1,449,023</u>
Average outstanding balance during the year	<u>2,048,110</u>	<u>967,629</u>
Maximum balance at any month-end	<u>2,705,365</u>	<u>1,449,023</u>
Range of fixed interest rates on borrowings and debt in U.S. dollars	<u>0.67% to 1.43%</u>	<u>0.75% to 1.92%</u>
Range of floating interest rates on borrowings and debt in U.S. dollars	<u>0.79% to 1.47%</u>	<u>1.06% to 1.99%</u>
Fixed interest rate on borrowings in Euros	<u>-</u>	<u>0.70%</u>
Fixed interest rate on borrowings in Mexican pesos	<u>4.13% to 4.58%</u>	<u>-</u>
Floating interest rate on borrowings in Mexican pesos	<u>4.03% to 4.24%</u>	<u>5.14% to 5.25%</u>
Fixed interest rate on debt in Japanese yens	<u>0.75%</u>	<u>-</u>
Fixed interest rate on debt in Swiss francs	<u>0.80%</u>	<u>-</u>
Weighted average interest rate at end of the year	<u>1.09%</u>	<u>1.48%</u>
Weighted average interest rate during the year	<u>1.21%</u>	<u>1.79%</u>

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The balances of short-term borrowings and debt by currency, is as follows:

<i>(In thousands of US\$)</i>	December 31,	
	2013	2012
Currency		
U.S. dollar	2,536,815	1,365,500
Euro	-	39,633
Mexican peso	73,964	43,890
Japanese yen	4,749	-
Swiss franc	<u>89,837</u>	<u>-</u>
Total	<u>2,705,365</u>	<u>1,449,023</u>

15. Long-term borrowings and debt

Borrowings consist of long-term and syndicated loans obtained from international banks. Debt instruments consist of Euro-Notes and issuances in Latin America. The breakdown of borrowings and long-term debt (original maturity of more than one year), together with contractual interest rates, is as follows:

<i>(In thousands of US\$)</i>	December 31,	
	2013	2012
Borrowings:		
At fixed interest rates with due dates in June 2015	25,000	1,435
At floating interest rates with due dates from March 2014 to December 2016	<u>506,346</u>	<u>1,296,785</u>
Total borrowings	<u>531,346</u>	<u>1,298,220</u>
Debt:		
At fixed interest rates with due dates from November 2014 to April 2017	444,719	453,373
At floating interest rates with due dates from March 2015 to July 2016	<u>177,806</u>	<u>153,947</u>
Total debt	<u>622,525</u>	<u>607,320</u>
Total long-term borrowings and debt outstanding	<u>1,153,871</u>	<u>1,905,540</u>
Average outstanding balance during the year	<u>1,317,983</u>	<u>1,893,580</u>
Maximum outstanding balance at any month-end	<u>1,893,149</u>	<u>2,152,584</u>
Fixed interest rates on borrowings and debt in U.S. dollars	<u>1.50% to 3.75%</u>	<u>3.75%</u>
Range of floating interest rates on borrowings and debt in U.S. dollars	<u>0.52% to 1.77%</u>	<u>0.68% to 2.40%</u>
Range of fixed interest rates on borrowings and debt in Mexican pesos	<u>-</u>	<u>7.60% to 9.90%</u>
Range of floating interest rates on borrowings and debt in Mexican pesos	<u>4.44% to 5.29%</u>	<u>5.50% to 6.34%</u>

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	December 31,	
	2013	2012
Fixed interest rate on debt in Peruvian nuevos soles	6.50%	6.50%
Weighted average interest rate at the end of the year	3.06%	2.92%
Weighted average interest rate during the year	3.08%	2.74%

The balances of long-term borrowings and debt by currency, is as follows:

(In thousands of US\$) Currency	December 31,	
	2013	2012
U.S. dollar	866,975	1,518,592
Mexican peso	242,916	338,760
Peruvian nuevo sol	43,980	48,188
Total	<u>1,153,871</u>	<u>1,905,540</u>

The Bank's funding activities include: (i) Euro Medium Term Note Program ("EMTN"), which may be used to issue notes for up to \$2.3 billion, with maturities from 7 days up to a maximum of 30 years, at fixed or floating interest rates, or at discount, and in various currencies. The notes are generally issued in bearer or registered form through one or more authorized financial institutions; (ii) Short-and Long-Term Notes "Certificados Bursatiles" Program (the "Mexico Program") in the Mexican local market, registered with the Mexican National Registry of Securities maintained by the National Banking and Securities Commission in Mexico ("CNBV", for its acronym in Spanish), for an authorized aggregate principal amount of 10 billion Mexican pesos with maturities from one day to 30 years; (iii) a Program in Peru to issue corporate bonds under a private offer in Peruvian nuevos soles ("PEN"), offered exclusively to institutional investors domiciled in the Republic of Peru, for an maximum aggregate limit of the equivalent of \$300 million, with different maturities and interest rate structures.

Some borrowing agreements include various events of default and covenants related to minimum capital adequacy ratios, incurrence of additional liens, and asset sales, as well as other customary covenants, representations and warranties. As of December 31, 2013, the Bank was in compliance with all covenants.

The future remaining maturities of long-term borrowings and debt outstanding as of December 31, 2013, are as follows:

(In thousands of US\$)	
Due in:	Outstanding
2014	352,085
2015	197,989
2016	203,058
2017	400,739
	<u>1,153,871</u>

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16. Common stock

The Bank's common stock is divided into four categories:

- 1) "Class A"; shares may only be issued to Latin American Central Banks or banks in which the state or other government agency is the majority shareholder.
- 2) "Class B"; shares may only be issued to banks or financial institutions.
- 3) "Class E"; shares may be issued to any person whether a natural person or a legal entity.
- 4) "Class F"; can only be issued to state entities and agencies of non-Latin American countries, including, among others, central banks and majority state-owned banks in those countries, and multilateral financial institutions either international or regional institutions.

The holders of "Class B" shares have the right to convert or exchange their "Class B" shares, at any time, and without restriction, for "Class E" shares, at a rate of one to one.

The following table provides detailed information on the Bank's common stock activity per class for each of the years in the three-year period ended December 31, 2013:

(Share units)	"Class A"	"Class B"	"Class E"	"Class F"	Total
Authorized	<u>40,000,000</u>	<u>40,000,000</u>	<u>100,000,000</u>	<u>100,000,000</u>	<u>280,000,000</u>
Outstanding at January 1, 2011	6,342,189	2,542,021	27,826,330	-	36,710,540
Conversions	-	(10,095)	10,095	-	-
Repurchase of common stock	-	-	-	-	-
Restricted stock issued - directors	-	-	25,541	-	25,541
Exercised stock options - compensation plans	-	-	325,996	-	325,996
Restricted stock units - vested	-	-	69,865	-	69,865
Outstanding at December 31, 2011	6,342,189	2,531,926	28,257,827	-	37,131,942
Conversions	-	-	-	-	-
Restricted stock issued - directors	-	-	32,317	-	32,317
Exercised stock options - compensation plans	-	-	895,674	-	895,674
Restricted stock units - vested	-	-	85,249	-	85,249
Outstanding at December 31, 2012	6,342,189	2,531,926	29,271,067	-	38,145,182
Conversions	-	(11,504)	11,503	-	(1)
Repurchase of common stock	-	-	(1,083)	-	(1,083)
Restricted stock issued - directors	-	-	28,500	-	28,500
Exercised stock options - compensation plans	-	-	276,079	-	276,079
Restricted stock units - vested	-	-	124,490	-	124,490
Outstanding at December 31, 2013	6,342,189	2,520,422	29,710,556	-	38,573,167

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The following table presents information regarding shares repurchased but not retired by the Bank and accordingly classified as treasury stock:

(In thousands of US\$, except per share data)

	"Class A"		"Class B"		"Class E"		Total	
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount
Outstanding at January 1, 2011	318,140	10,708	568,010	15,655	4,383,150	99,304	5,269,300	125,667
Repurchase of common stock	-	-	-	-	-	-	-	-
Restricted stock issued - directors	-	-	-	-	(25,541)	(609)	(25,541)	(609)
Exercised stock options - compensation plans	-	-	-	-	(325,996)	(7,775)	(325,996)	(7,775)
Restricted stock units - vested	-	-	-	-	(69,865)	(1,666)	(69,865)	(1,666)
Outstanding at December 31, 2011	318,140	10,708	568,010	15,655	3,961,748	89,254	4,847,898	115,617
Restricted stock issued - directors	-	-	-	-	(32,317)	(771)	(32,317)	(771)
Exercised stock options - compensation plans	-	-	-	-	(895,674)	(21,361)	(895,674)	(21,361)
Restricted stock units - vested	-	-	-	-	(85,249)	(2,033)	(85,249)	(2,033)
Outstanding at December 31, 2012	318,140	10,708	568,010	15,655	2,948,508	65,089	3,834,658	91,452
Repurchase of common stock	-	-	-	-	1,083	27	1,083	27
Restricted stock issued - directors	-	-	-	-	(28,500)	(629)	(28,500)	(629)
Exercised stock options - compensation plans	-	-	-	-	(276,079)	(6,094)	(276,079)	(6,094)
Restricted stock units - vested	-	-	-	-	(124,490)	(2,748)	(124,490)	(2,748)
Outstanding at December 31, 2013	318,140	10,708	568,010	15,655	2,520,522	55,645	3,406,672	82,008

17. Cash and stock-based compensation plans

The Bank have established equity compensation plans under which it manages restricted stock, restricted stock units and stock purchase option plans to attract, retain and motivate Directors and top employees and compensate them for their contributions to the growth and profitability of the Bank. Vesting conditions for each of the Bank's plans are only comprised of specified requisite service periods.

A. 2008 Stock Incentive Plan – Directors and Executives

In February 2008, the Board of Directors of the Bank approved an incentive plan for Directors and Executives allowing the Bank to grant restricted stock, restricted stock units, stock purchase options, and/or other similar compensation instruments. The maximum aggregate number of shares which may be granted under this plan is three million "Class E" common shares. The 2008 Stock Incentive Plan is administered by the Board of Directors which has the authority in its discretion to select the Directors and Executives to whom the Award may be granted; to determine whether and to what extent awards are granted, and to amend the terms of any outstanding award under this plan.

Restricted stocks are issued at the grant date, but are withheld by the Bank until the vesting date. Restricted stocks are entitled to receive dividends. A restricted stock unit is a grant valued in terms of the Bank's stock, but no stock is issued at the grant date. Restricted stock units are not entitled to dividends. The Bank issues and delivers common stock at the vesting date of the restricted stock units.

During 2013, 2012 and 2011, the Board of Directors approved the grant of restricted stock to Directors and stock options and restricted stock units to certain Executives of the Bank, as follows:

Restricted stock – Directors

In the years 2013, 2012 and 2011, the Board of Directors granted 28,500, 32,317 and 25,541 "Class E" common shares. The fair value of restricted stock granted was based on the stock closing price in the

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New York Stock Exchange of the "Class E" shares on July 16, 2013, October 16, 2012, July 17, 2012, and July 15, 2011. The fair value of restricted stock granted totalled \$713 thousand in 2013, \$714 thousand in 2012 and \$462 thousand in 2011, of which \$637 thousand, \$428 thousand and \$414 thousand were charged against income during 2013, 2012 and 2011, respectively. The remaining cost pending amortization of \$1,401 thousand at December 31, 2013 will be amortized over 2.39 years.

Restricted stock vest on the grant's date anniversary, as follows:

Year of Grant	
2013	35% in the first and second year, 30% in the third year
2012	25% each year
2011	20% each year

A summary of the restricted stock granted to Directors is presented below:

	Shares	Weighted average grant date fair value
Outstanding at January 1, 2011	88,027	\$13.07
Granted	25,541	18.07
Vested	(31,563)	13.14
Outstanding at December 31, 2011	82,005	14.59
Granted	32,317	22.09
Vested	(23,493)	14.35
Outstanding at December 31, 2012	90,829	17.32
Granted	28,500	25.00
Vested	(34,467)	16.84
Outstanding at December 31, 2013	<u>84,862</u>	<u>\$20.10</u>
Expected to vest	<u>84,862</u>	<u>\$20.10</u>

The fair value of vested stock during the years 2013, 2012 and 2011 was \$581 thousand, \$337 thousand and \$415 thousand, respectively.

Restricted Stock Units and Stock Purchase Options granted to certain Executives

The Board of Directors approved the grant of stock purchase options and restricted stock units to certain Executives of the Bank with a grant date fair value of \$2.1 million in 2013, \$3.7 million in 2012 and \$1.7 million in 2011. The 2013 grant was in restricted stock units only. In 2012, the distribution of the fair value in restricted stock units and stock purchase options was \$3.2 million and \$0.5 million, respectively. In the year 2011, the distribution of the fair value in restricted stock units and stock purchase options was \$1.5 million and \$0.2 million, respectively.

The Bank grants one "Class E" share per each exercised option or vested restricted stock unit.

Restricted stock units:

The fair value of the stock units was based on the "Class E" stock closing price in the New York Stock Exchange on the grants date. These stock units vest 25% each year on the grant date's anniversary.

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Compensation costs of the restricted stock units are amortized during the period of restriction. Costs charged against income during 2013, 2012 and 2011 due to the amortization of these grants totaled \$2,077 thousand, \$1,317 thousand and \$1,020 thousand, respectively. The remaining compensation cost pending amortization of \$2,883 thousand in 2013 will be amortized over 2.55 years.

A summary of the status of the restricted stock units granted to certain Executives is presented below:

	<u>Stock units</u>	<u>Weighted average grant date fair value</u>	<u>Weighted average remaining contractual term</u>	<u>Aggregate intrinsic value (thousands)</u>
Outstanding at January 1, 2011	222,710	\$10.96		
Granted	94,496	15.84		
Forfeited	(20,931)	12.63		
Vested	<u>(69,865)</u>	11.09		
Outstanding at December 31, 2011	226,410	12.80		
Granted	181,598	17.52		
Forfeited	(54,367)	13.88		
Vested	<u>(85,249)</u>	12.31		
Outstanding at December 31, 2012	268,392	15.93		
Granted	114,070	18.76		
Forfeited	(15,223)	16.81		
Vested	<u>(124,490)</u>	16.08		<u>\$1,067</u>
Outstanding at December 31, 2013	<u>242,749</u>	<u>\$17.13</u>	2.30 years	<u>\$2,643</u>
Expected to vest	<u>242,749</u>	<u>\$17.13</u>		<u>\$2,643</u>

The fair value of vested stock during the years 2013, 2012 and 2011 was \$2,002 thousand, \$1,050 thousand and \$775 thousand, respectively.

Stock purchase options:

The fair value of stock purchase options granted to certain Executives during 2012 and 2011 was estimated using a binomial option-pricing model, based on the following factors:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Weighted average fair value per option	-	\$3.01	\$2.92
Weighted average expected term, in years	-	5.50	5.50
Expected volatility	-	33.35%	30%
Risk-free rate	-	0.18% a 1.34%	2.52%
Expected dividend	-	5.30%	4.50%

These options expire seven years after the grant date and are exercisable at a rate of 25% each year on the grant date's anniversary.

Related cost charged against income during 2013, 2012 and 2011 as a result of the amortization of these plans amounted to \$282 thousand, \$485 thousand and \$765, respectively. The remaining compensation cost pending amortization of \$163 thousand in 2013 will be amortized over a period of 1.80 years. A summary of stock options granted is presented below:

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	<u>Options</u>	<u>Weighted average exercise price</u>	<u>Weighted average remaining contractual term</u>	<u>Aggregate intrinsic value (thousands)</u>
Outstanding at January 1, 2011	1,142,019	\$12.39		
Granted	72,053	17.81		
Forfeited	(58,067)	12.16		
Exercised	<u>(240,439)</u>	12.27		
Outstanding at December 31, 2011	915,566	12.87		
Granted	182,420	18.93		
Forfeited	(231,639)	15.82		
Exercised	<u>(442,675)</u>	12.90		
Outstanding at December 31, 2012	423,672	13.83		
Granted	-	-		
Forfeited	(9,780)	18.18		
Exercised	<u>(226,147)</u>	12.76		
Outstanding at December 31, 2013	<u>187,745</u>	<u>\$14.90</u>	3.65 years	<u>\$2,464</u>
Exercisable	<u>53,994</u>	<u>\$11.58</u>	1.12 years	<u>\$ 888</u>
Expected to vest	<u>133,751</u>	<u>\$16.24</u>	4.09 years	<u>\$1,576</u>

The intrinsic value of exercised options during the years 2013, 2012 and 2011 was \$2,673 thousand, \$3,375 thousand and \$1,322 thousand, respectively. During the years 2013, 2012 and 2011 the Bank received \$2,886 thousand, \$5,709 thousand and \$2,949 thousand, respectively, from exercised options.

B. Restricted Stock – Directors (Discontinued)

During 2003, the Board of Directors approved a restricted stock award plan for Directors of the Bank that was amended in 2007 and subsequently terminated in 2008. No grants were made after the 2007's grant. The restricted stock vested at a rate of 20% each year on the grant date's anniversary.

Related costs charged against income related to these grants amounted to \$41 thousand and \$87 thousand in 2012 and 2011, respectively. Since December 31, 2012, the Bank has neither unrecognized compensation costs nor restricted stock related to this plan.

A summary of restricted stock granted to Directors is presented below:

	<u>Shares</u>	<u>Weighted average grant date fair value</u>
Non vested at January 1, 2011	8,917	\$20.77
Granted	-	-
Vested	<u>(5,399)</u>	20.39
Non vested at December 31, 2011	3,518	21.35
Granted	-	-
Vested	<u>(3,518)</u>	\$21.35
Non vested at December 31, 2012	<u>-</u>	<u>\$ -</u>

The total fair value of vested stock during the years ended December 31, 2012 and 2011 was \$75 thousand and \$110 thousand, respectively.

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C. Stock Option Plan 2006 – Directors and Executives (Discontinued)

The 2006 Stock Option Plan was terminated in 2008. The options granted under this plan had an expiration term of seven years after the grant date. No grants were made after the 2007's grant.

Related cost charged against income as a result of the amortization of options granted under this compensation plan amounted to \$25 thousand in 2011. As of December 31, 2011, there were no compensation costs pending amortization or outstanding options related to this plan.

A summary of the share options granted to Directors and certain Executives is presented below:

	<u>Options</u>	<u>Weighted average exercise price</u>	<u>Weighted average remaining contractual term</u>	<u>Aggregate intrinsic value (thousands)</u>
Outstanding at January 1, 2011	207,706	\$16.34		
Forfeited	-	-		
Exercised	<u>(27,552)</u>	16.34		
Outstanding at December 31, 2011	180,154	16.34		
Forfeited	-	-		
Exercised	<u>(130,350)</u>	16.34		
Outstanding at December 31, 2012	49,804	16.34		
Forfeited	-	-		
Exercised	<u>(49,804)</u>	16.34		
Outstanding at December 31, 2013	<u>-</u>	<u>\$-</u>	-	<u>\$-</u>

The intrinsic value of exercised options during the year ended December 31, 2013, 2012 and 2011 was \$442 thousand, \$570 thousand and \$45 thousand, respectively. During the year ended December 31, 2013, 2012 and 2011, the Bank received \$814 thousand, \$2,130 thousand and \$450 thousand from exercised options, respectively.

D. Indexed Stock Option Plan (Discontinued)

During 2004, the Board of Directors approved an indexed stock purchase option plan for Directors and certain executives of the Bank, which was subsequently terminated in 2006. The indexed stock options had an expiration term of ten years after the grant date. The exercise price is adjusted based on the change in a customized Latin American general market index. There is no compensation cost pending amortization, or outstanding options related to this plan.

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A summary of the indexed stock purchase options is presented below:

	<u>Options</u>	<u>Weighted average exercise price</u>	<u>Weighted average remaining contractual term</u>	<u>Aggregate intrinsic value (thousands)</u>
Outstanding at January 1, 2011	385,469	\$17.98		
Forfeited	-	-		
Expired	(4,100)	11.87		
Exercised	<u>(55,433)</u>	12.12		
Outstanding at December 31, 2011	325,936	12.86		
Forfeited	-	-		
Expired	(3,542)	14.48		
Exercised	<u>(322,394)</u>	16.41		
Outstanding at December 31, 2012	<u>-</u>	<u>\$-</u>	-	<u>\$-</u>

The intrinsic value of options exercised during the years ended December 31, 2012 and 2011 was \$1,213 thousand and \$235 thousand, respectively. During the years ended December 31, 2012 and 2011, the Bank received \$5,292 thousand and \$672 thousand, respectively, from exercised options.

E. Deferred Compensation Plan (the "DC Plan")

In 1999, the Board of Directors approved the DC Plan, which was subsequently terminated in 2003. The Bank could grant a number of deferred equity units ("DEU"). Eligible employees would vest the DEU after three years of service, and distributions were made on the later of (i) the date the vested DEU were credited to the employee's account, and (ii) ten years the employee was first credited with DEU. Participating employees received dividends with respect to their unvested deferred equity units. A summary on changes is presented below:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Outstanding at beginning of year	534	1,812	17,746
Exercised	<u>(534)</u>	<u>(1,278)</u>	<u>(15,934)</u>
Outstanding at end of year	<u>-</u>	<u>534</u>	<u>1,812</u>

Related cost charged against income related to this plan amounted to \$1 thousand in 2012 and 2011. There is no compensation cost related to this plan in 2013.

F. Other plans - Expatriate Officer Plan

The Bank sponsors a defined contribution plan for its expatriate top executives based in Panama, which are not eligible to participate in the Panamanian social security system. The Bank's contributions are determined as a percentage of the annual salaries of top executives eligible for the plan, each contributing an additional amount withheld from their salary. Contributions to this plan are managed by a fund manager through a trust. The executives are entitled to the Bank's contributions after completing at least three years of service in the Bank. During the years 2013, 2012 and 2011, the Bank charged to salaries expense \$120 thousand, \$131 thousand and \$119 thousand, respectively, that correspond to the Bank's contributions to this plan. As of December 31, 2013 and 2012, the accumulated liability payable amounted to \$176 thousand and \$198 thousand, respectively.

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18. Earnings per share

The following table presents a reconciliation of the income and share data used in the basic and diluted earnings per share ("EPS") computations for the dates indicated:

(In thousands of US\$, except per share amounts)

	<u>Year ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Net income from continuing operations attributable to Bladex stockholders for both basic and diluted EPS	84,757	93,713	83,600
Net loss from discontinued operations	<u>(4)</u>	<u>(681)</u>	<u>(420)</u>
Net income attributable to Bladex stockholders for both basic and diluted EPS	84,753	93,032	83,180
Basic earnings per share from continuing operations	<u>2.21</u>	<u>2.48</u>	<u>2.26</u>
Diluted earnings per share from continuing operations	<u>2.20</u>	<u>2.47</u>	<u>2.25</u>
Basic loss per share from discontinued operations	<u>(0.00)</u>	<u>(0.02)</u>	<u>(0.01)</u>
Diluted loss per share from discontinued operations	<u>(0.00)</u>	<u>(0.02)</u>	<u>(0.01)</u>
Basic earnings per share	<u>2.21</u>	<u>2.46</u>	<u>2.25</u>
Diluted earnings per share	<u>2.20</u>	<u>2.45</u>	<u>2.24</u>
Weighted average common shares outstanding - applicable to basic	<u>38,406</u>	<u>37,824</u>	<u>36,969</u>
Weighted average common shares outstanding - applicable to basic	38,406	37,824	36,969
Effect of dilutive securities:			
Stock options and restricted stock units plans	<u>127</u>	<u>114</u>	<u>176</u>
Adjusted weighted average common shares outstanding applicable to diluted EPS	<u>38,533</u>	<u>37,938</u>	<u>37,145</u>

19. Financial instruments with off-balance sheet credit risk

In the normal course of business, to meet the financing needs of its customers, the Bank is party to financial instruments with off-balance sheet credit risk. These financial instruments involve, to varying degrees, elements of credit and market risk in excess of the amount recognized in the consolidated balance sheet. Credit risk represents the possibility of loss resulting from the failure of a customer to perform in accordance with the terms of a contract.

The Bank's outstanding financial instruments with off-balance sheet credit risk were as follows:

	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Confirmed letters of credit	221,963	106,415
Stand-by letters of credit and guarantees - Commercial risk	137,285	25,167
Credit commitments	<u>121,175</u>	<u>103,294</u>
	<u>480,423</u>	<u>234,876</u>

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As of December 31, 2013, the remaining maturity profile of the Bank's outstanding financial instruments with off-balance sheet credit risk is as follows:

<i>(In thousands of US\$)</i>	<u>Amount</u>
Maturities	
Within 1 year	353,721
From 1 to 2 years	93,175
From 2 to 5 years	32,905
After 5 years	<u>622</u>
	<u>480,423</u>

As of December 31, 2013 and 2012 the breakdown of the Bank's off-balance sheet exposure by country risk is as follows:

(In thousands of US\$)

Country:	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Argentina	295	-
Bolivia	80	820
Brazil	22,567	23,630
Chile	-	6,084
Colombia	38,545	9,098
Costa Rica	897	1,000
Dominican Republic	108	1,535
Ecuador	153,072	79,760
El Salvador	25	625
Guatemala	43,548	180
Honduras	412	562
Jamaica	338	-
Mexico	20,969	27,289
Netherlands	17,833	-
Panama	96,943	58,219
Paraguay	2	-
Peru	41,063	2,843
Switzerland	1,000	-
United Kingdom	70	-
Uruguay	40,946	-
Venezuela	<u>1,710</u>	<u>23,231</u>
	<u>480,423</u>	<u>234,876</u>

Letters of credit and guarantees

The Bank, on behalf of its client base, advises and confirms letters of credit to facilitate foreign trade transactions. When confirming letters of credit, the Bank adds its own unqualified assurance that the issuing bank will pay and that if the issuing bank does not honor drafts drawn on the credit, the Bank will. The Bank provides stand-by letters of credit and guarantees, which are issued on behalf of institutional customers in connection with financing between its customers and third parties. The Bank applies the same credit policies used in its lending process, and once issued the commitment is irrevocable and remains valid until its expiration. Credit risk arises from the Bank's obligation to make payment in the event of a customer's contractual default to a third party. Risks associated with stand-by letters of credit and guarantees are included in the evaluation of the Bank's overall credit risk.

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Credit commitments

Commitments to extend credit are binding legal agreements to lend to customers. Commitments generally have fixed expiration dates or other termination clauses and require payment of a fee to the Bank. As some commitments expire without being drawn down, the total commitment amounts do not necessarily represent future cash requirements.

20. Leasehold commitments

As of December 31, 2013, leasehold commitments are as follows:

(In thousands of US\$)

<u>Year</u>	
2014	2,236
2015	1,991
2016	1,676
2017	1,585
2018	1,621
Thereafter	<u>15,798</u>
Total minimum payments ⁽¹⁾	<u>24,907</u>

⁽¹⁾ Minimum payments have not been reduced by minimum sublease rentals of \$2,644 thousand due in the future under non-cancelable subleases.

The following table presents an analysis of all operating leases:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Rent expense	2,925	2,468	1,403
Less: Sublease rentals	<u>(559)</u>	<u>(386)</u>	<u>(129)</u>
	<u>2,366</u>	<u>2,082</u>	<u>1,274</u>

21. Derivative financial instruments for hedging purposes

As of December 31, 2013 and 2012, quantitative information on derivative financial instruments held for hedging purposes is as follows:

(In thousands of US\$)	<u>2013</u>			<u>2012</u>		
	<u>Nominal Amount</u>	<u>Fair Value ⁽¹⁾</u>		<u>Nominal Amount</u>	<u>Fair Value ⁽¹⁾</u>	
	<u>Asset</u>	<u>Liability</u>		<u>Asset</u>	<u>Liability</u>	
Fair value hedges:						
Interest rate swaps	494,558	4,625	1,403	480,000	8,319	6,600
Cross-currency interest rate swaps	269,488	2,783	6,834	236,866	3,525	4,665
Cash flow hedges:						
Interest rate swaps	453,000	393	243	-	-	-
Cross-currency interest rate swaps	126,308	6,392	-	42,001	7,333	23
Forward foreign exchange	88,130	684	92	75,733	62	411
Net investment hedges:						
Forward foreign exchange	<u>5,810</u>	<u>340</u>	<u>-</u>	<u>6,196</u>	<u>-</u>	<u>48</u>
Total	<u>1,437,294</u>	<u>15,217</u>	<u>8,572</u>	<u>840,796</u>	<u>19,239</u>	<u>11,747</u>
Net gain on the ineffective portion of hedging activities ⁽²⁾	<u>353</u>			<u>71</u>		

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- ⁽¹⁾ The fair value of assets and liabilities is reported within the derivative financial instruments used for hedging - receivable and payable lines in the consolidated balance sheets, respectively.
⁽²⁾ Gains and losses resulting from ineffectiveness and credit risk in hedging activities are reported within the derivative financial instruments and hedging line in the consolidated statements of income.

The gains and losses resulting from activities of derivative financial instruments and hedging recognized in the consolidated statements of income are presented below:

<u>2013</u>				
(In thousands of US\$)				
	Gain (loss) recognized in OCI (effective portion)	Classification of gain (loss)	Gain (loss) reclassified from accumulated OCI to the statements of income (effective portion)	Gain (loss) recognized on derivatives (ineffective portion)
Derivatives – cash flow hedge				
Interest rate swaps	226			
Cross-currency interest rate swaps	(734)	Gain (loss) on foreign currency exchange	-	-
		Interest income – loans	(11)	-
Forward foreign exchange	<u>1,544</u>	Interest income – loans	(1,461)	-
		Interest expense – borrowings and debt	31	-
		Gain (loss) on foreign currency exchange	<u>1,562</u>	<u>-</u>
Total	<u>1,036</u>		<u>121</u>	<u>-</u>
Derivatives – net investment hedge				
Forward foreign exchange	<u>464</u>	Gain (loss) on foreign currency exchange	<u>-</u>	<u>-</u>
Total	<u>464</u>		<u>-</u>	<u>-</u>

<u>2012</u>				
(In thousands of US\$)				
	Gain (loss) recognized in OCI (effective portion)	Classification of gain (loss)	Gain (loss) reclassified from accumulated OCI to the statements of income (effective portion)	Gain (loss) recognized on derivatives (ineffective portion)
Derivatives – cash flow hedge				
Interest rate swaps	217			
Cross-currency interest rate swaps	3,740	Gain (loss) on foreign currency exchange	2,481	-
Forward foreign exchange	<u>1,742</u>	Interest income – loans	(564)	-
		Interest expense – borrowings and debt	(169)	-
		Gain (loss) on foreign currency exchange	<u>3,679</u>	<u>-</u>
Total	<u>5,699</u>		<u>5,427</u>	<u>-</u>
Derivatives – net investment hedge				
Forward foreign exchange	<u>109</u>	Gain (loss) on foreign currency exchange	<u>-</u>	<u>-</u>
Total	<u>109</u>		<u>-</u>	<u>-</u>

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2011				
<i>(In thousands of US\$)</i>				
	Gain (loss) recognized in OCI (effective portion)	Classification of gain (loss)	Gain (loss) reclassified from accumulated OCI to the statements of income (effective portion)	Gain (loss) recognized on derivatives (ineffective portion)
Derivatives – cash flow hedge				
Interest rate swaps	987			
Cross-currency interest rate swaps	2,270	Gain (loss) on foreign currency exchange	1,958	-
Forward foreign exchange	<u>(2,160)</u>	Interest income – loans Interest expense – borrowings and debt Gain (loss) on foreign currency exchange	(124) 172 <u>(2,966)</u>	- - <u>-</u>
Total	<u>1,097</u>		<u>(960)</u>	<u>-</u>
Derivatives – net investment hedge				
Forward foreign exchange	<u>289</u>	Gain (loss) on foreign currency exchange	-	-
Total	<u>289</u>		<u>-</u>	<u>-</u>

The Bank recognized in earnings the gain (loss) on derivative financial instruments and the gain (loss) of the hedged asset or liability related to qualifying fair value hedges, as follows:

2013				
<i>(In thousands of US\$)</i>				
	Classification in statements of income	Gain (loss) on derivatives	Gain (loss) on hedged item	Net gain (loss)
Derivatives – fair value hedge				
Interest rate swaps	Interest income – securities available-for-sale Interest income – loans Interest expense – borrowings and debt	(3,088) (39) 3,192	4,649 350 (16,204)	1,561 311 (13,012)
	Derivative financial instruments and hedging	(3,622)	3,942	320
Cross-currency interest rate swaps	Interest income – loans Interest expense – borrowings and debt Derivative financial instruments and hedging Gain (loss) on foreign currency exchange	(795) 6,905 (6,117) <u>(430)</u>	1,548 (12,452) 6,150 <u>458</u>	753 (5,547) 33 <u>28</u>
		<u>(3,994)</u>	<u>(11,559)</u>	<u>(15,553)</u>

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2012				
<i>(In thousands of US\$)</i>				
	Classification in statements of income	Gain (loss) on derivatives	Gain (loss) on hedged item	Net gain (loss)
Derivatives – fair value hedge				
Interest rate swaps	Interest income – securities available-for-sale Interest expense – borrowings and debt Derivative financial instruments and hedging	(2,982) 1,564 59	4,776 (12,022) -	1,794 (10,458) 59
Cross-currency interest rate swaps	Interest income – loans Interest expense – borrowings and debt Derivative financial instruments and hedging Gain (loss) on foreign currency exchange	(239) 8,024 12 <u>5,873</u>	522 (11,187) - <u>(6,469)</u>	283 (3,163) 12 <u>(596)</u>
		<u>12,311</u>	<u>(24,380)</u>	<u>(12,069)</u>

2011				
<i>(In thousands of US\$)</i>				
	Classification in statements of income	Gain (loss) on derivatives	Gain (loss) on hedged item	Net gain (loss)
Derivatives – fair value hedge				
Interest rate swaps	Interest income – securities available-for-sale Interest expense – borrowings and debt Derivative financial instruments and hedging	(6,857) - 74	10,266 - -	3,409 - 74
Cross-currency interest rate swaps	Interest income – loans Interest expense – borrowings and debt Derivative financial instruments and hedging Gain (loss) on foreign currency exchange	(33) 4,352 2,849 <u>(17,427)</u>	55 (7,874) - <u>17,475</u>	22 (3,522) 2,849 <u>48</u>
		<u>(17,042)</u>	<u>19,922</u>	<u>2,880</u>

For control purposes, derivative instruments are recorded at their nominal amount (“notional amount”) in memorandum accounts. Interest rate swaps are made either in a single currency or cross currency for a prescribed period to exchange a series of interest rate flows, which involve fixed for floating interest payments, and viceversa. The Bank also engages in certain foreign exchange trades to serve customers’ transaction needs and to manage the foreign currency risk. All such positions are hedged with an offsetting contract for the same currency. The Bank manages and controls the risks on these foreign exchange trades by establishing counterparty credit limits by customer and by adopting policies that do not allow for open positions in the credit and investment portfolio. The Bank also uses foreign currency exchange contracts to hedge the foreign exchange risk associated with the Bank’s equity investment in a non-U.S. dollar functional currency subsidiary. Derivative and foreign exchange instruments negotiated by the Bank are executed mainly over-the-counter (OTC). These contracts are executed between two counterparties that negotiate specific agreement terms, including notional amount, exercise price and maturity.

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The maximum length of time over which the Bank has hedged its exposure to the variability in future cash flows on forecasted transactions is 7.48 years.

The Bank estimates that approximately \$551 thousand of losses reported in OCI as of December 31, 2013 related to forward foreign exchange contracts are expected to be reclassified into interest income as an adjustment to yield of hedged loans during the twelve-month period ending December 31, 2014.

Types of Derivatives and Foreign Exchange Instruments

Interest rate swaps are contracts in which a series of interest rate flows in a single currency are exchanged over a prescribed period. The Bank has designated a portion of these derivative instruments as fair value hedges and a portion as cash flow hedges. Cross currency swaps are contracts that generally involve the exchange of both interest and principal amounts in two different currencies. The Bank has designated a portion of these derivative instruments as fair value hedges and a portion as cash flow hedges. Forward foreign exchange contracts represent an agreement to purchase or sell foreign currency at a future date at agreed-upon terms. The Bank has designated these derivative instruments as cash flow hedges and net investment hedges.

In addition to hedging derivative financial instruments, the Bank has derivative financial instruments held for trading purposes that have been disclosed in Note 5.

22. Accumulated other comprehensive income (loss)

As of December 31, 2013, 2012 and 2011 the breakdown of accumulated other comprehensive income (loss) related to investment securities available-for-sale and derivative financial instruments, and foreign currency translation is as follows:

<i>(In thousands of US\$)</i>	Securities available- for-sale	Derivative financial instruments	Foreign currency translation adjustment, net of hedges	Total
Balance as of January 1, 2011	(3,744)	(2,697)	-	(6,441)
Net unrealized gains arising from the year	4,095	1,097	-	5,192
Reclassification adjustment for (gains) loss included in net income ⁽¹⁾	(2,079)	960	-	(1,119)
Foreign currency translation adjustment, net	-	-	(744)	(744)
Other comprehensive income (loss) from the year	<u>2,016</u>	<u>2,057</u>	<u>(744)</u>	<u>3,329</u>
Balance as of December 31, 2011	(1,728)	(640)	(744)	(3,112)
Net unrealized gains arising from the year	8,436	5,699	-	14,135
Reclassification adjustment for gains included in net income ⁽¹⁾	(5,775)	(5,427)	-	(11,202)
Foreign currency translation adjustment, net	-	-	(551)	(551)
Other comprehensive income (loss) from the year	<u>2,661</u>	<u>272</u>	<u>(551)</u>	<u>2,382</u>
Balance as of December 31, 2012	933	(368)	(1,295)	(730)
Net unrealized loss arising from the year	(9,640)	(2,302)	-	(11,942)
Reclassification adjustment for (gains) loss included in net income ⁽¹⁾	(1,487)	1,985	24	522
Foreign currency translation adjustment, net	-	-	(425)	(425)
Other comprehensive income (loss) from the year	<u>(11,127)</u>	<u>(317)</u>	<u>(401)</u>	<u>(11,845)</u>
Balance as of December 31, 2013	<u>(10,194)</u>	<u>(685)</u>	<u>(1,696)</u>	<u>(12,575)</u>

⁽¹⁾ Reclassification adjustments include amounts recognized in net income during the current period that had been part of other comprehensive income (loss) in this and previous periods.

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The following table presents amounts reclassified from other comprehensive income to the net income of the period:

2013		
<i>(In thousands of US\$)</i>		
Details about accumulated other comprehensive income components	Amount reclassified form accumulated other comprehensive income	Affected line item in the statement where net income is presented
Realized gains (losses) on securities available-for-sale:		
	2	Interest income – securities available-for-sale
	1,152	Net gain on sale of securities available-for-sale
	<u>333</u>	Derivative financial instruments and hedging
	<u>1,487</u>	
Gains (losses) on derivative financial instruments:		
Forward foreign exchange	(1,472)	Interest income - loans
	31	Interest expense – borrowings and debt
	<u>(544)</u>	Net gain (loss) on foreign currency exchange
	<u>(1,985)</u>	
Loss on foreign currency translation adjustment	<u>(24)</u>	Net loss from discontinued operations

2012		
<i>(In thousands of US\$)</i>		
Details about accumulated other comprehensive income components	Amount reclassified form accumulated other comprehensive income	Affected line item in the statement where net income is presented
Realized gains (losses) on securities available-for-sale:		
	-	Interest income – securities available-for-sale
	5,775	Net gain on sale of securities available-for-sale
	-	Derivative financial instruments and hedging
	<u>5,775</u>	
Gains (losses) on derivative financial instruments:		
Forward foreign exchange	(564)	Interest income - loans
	(169)	Interest expense – borrowings and debt
	<u>6,160</u>	Net gain (loss) on foreign currency exchange
	<u>5,427</u>	
Loss on foreign currency translation adjustment	<u>-</u>	Net loss from discontinued operations

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2011		
<i>(In thousands of US\$)</i>		
<u>Details about accumulated other comprehensive income components</u>	<u>Amount reclassified form accumulated other comprehensive income</u>	<u>Affected line item in the statement where net income is presented</u>
Realized gains (losses) on securities available-for-sale:		
	-	Interest income – securities available-for-sale
	2,079	Net gain on sale of securities available-for-sale
	<u>-</u>	Derivative financial instruments and hedging
	<u>2,079</u>	
Gains (losses) on derivative financial instruments:		
Forward foreign exchange	(124)	Interest income - loans
	172	Interest expense – borrowings and debt
	<u>(1,008)</u>	Net gain (loss) on foreign currency exchange
	<u>(960)</u>	
Loss on foreign currency translation adjustment	<u>-</u>	Net loss from discontinued operations

23. Offsetting of financial assets and liabilities

In the ordinary course of business, the Bank enters into derivative financial instrument transactions and securities sold under repurchase agreements under industry standards agreements. Depending on the collateral requirements stated in the contracts, the Bank and counterparties can receive or deliver collateral based on the fair value of the financial instruments transacted between parties. Collateral typically consists of cash deposits and securities. The master netting agreements include clauses that, in the event of default, provide for close-out netting, which allows all positions with the defaulting counterparty to be terminated and net settled with a single payment amount.

The following tables summarize financial assets and liabilities that have been offset in the consolidated balance sheet or are subject to master netting agreements:

a) Derivative financial instruments - assets

December 31, 2013						
<i>(In thousands of US\$)</i>						
<u>Description</u>	<u>Gross amounts of assets</u>	<u>Gross amounts offset in the balance sheet</u>	<u>Net amount of assets presented in the balance sheet</u>	<u>Gross amounts not offset in the balance sheet</u>		
				<u>Financial instruments</u>	<u>Cash collateral received</u>	<u>Net amount</u>
Derivative financial instruments	<u>15,217</u>	<u>-</u>	<u>15,217</u>	<u>-</u>	<u>(1,050)</u>	<u>14,167</u>

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December 31, 2012						
<i>(In thousands of US\$)</i>						
<u>Description</u>	<u>Gross amounts of assets</u>	<u>Gross amounts offset in the balance sheet</u>	<u>Net amount of assets presented in the balance sheet</u>	<u>Gross amounts not offset in the balance sheet</u>		
				<u>Financial instruments</u>	<u>Cash collateral received</u>	<u>Net amount</u>
Derivative financial instruments	<u>19,385</u>	<u>(27)</u>	<u>19,358</u>	<u>-</u>	<u>(2,950)</u>	<u>16,408</u>

The following table presents the reconciliation of assets that have been offset or are subject to master netting agreements to individual line items in the balance sheet as of December 31, 2013 and 2012:

<u>Description</u>	2013			2012		
	<u>Gross amounts of assets</u>	<u>Gross amounts offset in the balance sheet</u>	<u>Net amount of assets presented in the balance sheet</u>	<u>Gross amounts of assets</u>	<u>Gross amounts offset in the balance sheet</u>	<u>Net amount of assets presented in the balance sheet</u>
Derivative financial instruments:						
Trading assets	-	-	-	146	(27)	119
Derivative financial instruments used for hedging - receivable	<u>15,217</u>	<u>-</u>	<u>15,217</u>	<u>19,239</u>	<u>-</u>	<u>19,239</u>
Total derivative financial instruments	<u>15,217</u>	<u>-</u>	<u>15,217</u>	<u>19,385</u>	<u>(27)</u>	<u>19,358</u>

b) Financial liabilities and derivative financial instruments - liabilities

December 31, 2013						
<i>(In thousands of US\$)</i>						
<u>Description</u>	<u>Gross amounts of liabilities</u>	<u>Gross amounts offset in the balance sheet</u>	<u>Net amount of liabilities presented in the balance sheet</u>	<u>Gross amounts not offset in the balance sheet</u>		
				<u>Financial instruments</u>	<u>Cash collateral pledged</u>	<u>Net amount</u>
Securities sold under repurchase agreements	286,162	-	286,162	(285,471)	(691)	-
Derivative financial instrument	<u>8,644</u>	<u>-</u>	<u>8,644</u>	<u>-</u>	<u>(5,340)</u>	<u>3,304</u>
Total	<u>294,806</u>	<u>-</u>	<u>294,806</u>	<u>(285,471)</u>	<u>(6,031)</u>	<u>3,304</u>

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December 31, 2012

(In thousands of US\$)

Description	Gross amounts of liabilities	Gross amounts offset in the balance sheet	Net amount of liabilities presented in the balance sheet	Gross amounts not offset in the balance sheet		Net amount
				Financial instruments	Cash collateral pledged	
Securities sold under repurchase agreements	158,374	-	158,374	(157,705)	(669)	-
Derivative financial instrument	<u>44,078</u>	<u>(27)</u>	<u>44,051</u>	-	<u>(10,849)</u>	<u>33,202</u>
Total	<u>202,452</u>	<u>(27)</u>	<u>202,425</u>	<u>(157,705)</u>	<u>(11,518)</u>	<u>33,202</u>

The following table presents the reconciliation of liabilities that have been offset or are subject to master netting agreements to individual line items in the balance sheet as of December 31, 2013 and 2012:

(In thousands of US\$)

Description	2013			2012		
	Gross amounts of liabilities	Gross amounts offset in the balance sheet	Net amount of liabilities presented in the balance sheet	Gross amounts of liabilities	Gross amounts offset in the balance sheet	Net amount of liabilities presented in the balance sheet
Securities sold under repurchase agreements	<u>286,162</u>	-	<u>286,162</u>	<u>158,374</u>	-	<u>158,374</u>
Derivative financial instruments:						
Trading liabilities	72	-	72	32,331	(27)	32,304
Derivative financial instruments used for hedging - payable	<u>8,572</u>	-	<u>8,572</u>	<u>11,747</u>	-	<u>11,747</u>
Total derivative financial instruments	<u>8,644</u>	-	<u>8,644</u>	<u>44,078</u>	<u>(27)</u>	<u>44,051</u>

24. Fair value of financial instruments

The Bank determines the fair value of its financial instruments using the fair value hierarchy established in ASC Topic 820 - Fair Value Measurements and Disclosure, which requires the Bank to maximize the use of observable inputs (those that reflect the assumptions that market participants would use in pricing the asset or liability developed based on market information obtained from sources independent of the reporting entity) and to minimize the use of unobservable inputs (those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances) when measuring fair value. Fair value is used on a recurring basis to measure assets and liabilities in which fair value is the primary basis

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of accounting. Additionally, fair value is used on a non-recurring basis to evaluate assets and liabilities for impairment or for disclosure purposes. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Depending on the nature of the asset or liability, the Bank uses some valuation techniques and assumptions when estimating fair value. The Bank applied the following fair value hierarchy:

Level 1 – Assets or liabilities for which an identical instrument is traded in an active market, such as publicly-traded instruments or futures contracts.

Level 2 – Assets or liabilities valued based on observable market data for similar instruments, quoted prices in markets that are not active; or other observable inputs that can be corroborated by observable market data for substantially the full term of the asset or liability.

Level 3 – Assets or liabilities for which significant valuation assumptions are not readily observable in the market; instruments measured based on the best available information, which might include some internally-developed data, and considers risk premiums that a market participant would require.

When determining the fair value measurements for assets and liabilities that are required or permitted to be recorded at fair value, the Bank considers the principal or most advantageous market in which it would transact and considers the assumptions that market participants would use when pricing the asset or liability. When possible, the Bank uses active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, the Bank uses observable market information for similar assets and liabilities. However, certain assets and liabilities are not actively traded in observable markets and the Bank must use alternative valuation techniques to determine the fair value measurement. The frequency of transactions, the size of the bid-ask spread and the size of the investment are factors considered in determining the liquidity of markets and the relevance of observed prices in those markets.

When there has been a significant decrease in the volume or level of activity for a financial asset or liability, the Bank uses the present value technique which considers market information to determine a representative fair value in usual market conditions.

A description of the valuation methodologies used for assets and liabilities measured at fair value on a recurring basis, including the general classification of such assets and liabilities under the fair value hierarchy is presented below:

Trading assets and liabilities and securities available-for-sale

Trading assets and liabilities are carried at fair value, which is based upon quoted prices when available, or if quoted market prices are not available, on discounted expected cash flows using market rates commensurate with the credit quality and maturity of the security.

Securities available-for-sale are carried at fair value, based on quoted market prices when available, or if quoted market prices are not available, based on discounted expected cash flows using market rates commensurate with the credit quality and maturity of the security.

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When quoted prices are available in an active market, available-for-sale securities and trading assets and liabilities are classified in level 1 of the fair value hierarchy. If quoted market prices are not available or they are available in markets that are not active, then fair values are estimated based upon quoted prices of similar instruments, or where these are not available, by using internal valuation techniques, principally discounted cash flows models. Such securities are classified within level 2 of the fair value hierarchy.

Investment funds

The investment funds invest in trading assets and liabilities that are carried at fair value, which is based upon quoted market prices when available. For financial instruments for which quoted prices are not available, the investment funds use independent valuations from pricing providers that use their own proprietary valuation models that take into consideration discounted expected cash flows, using market rates commensurate with the credit quality and maturity of the security. These prices are compared to independent valuations from counterparties.

The investment funds are not traded in an active market and, therefore, representative market quotes are not readily available. Their fair value is adjusted on a monthly basis based on its financial results, its operating performance, its liquidity and the fair value of its long and short investment portfolio that are quoted and traded in active markets. Such investments are classified within level 2 of the fair value hierarchy.

Derivative financial instruments

The valuation techniques and inputs depend on the type of derivative and the nature of the underlying instrument. Exchange-traded derivatives that are valued using quoted prices are classified within level 1 of the fair value hierarchy.

For those derivative contracts without quoted market prices, fair value is based on internal valuation techniques using inputs that are readily observable and that can be validated by information available in the market. The principal technique used to value these instruments is the discounted cash flows model and the key inputs considered in this technique include interest rate yield curves and foreign exchange rates. These derivatives are classified within level 2 of the fair value hierarchy.

The fair value adjustments applied by the Bank to its derivative carrying values include credit valuation adjustments (“CVA”), which are applied to OTC derivative instruments, in which the base valuation generally discounts expected cash flows using the London Interbank Offered Rate (“LIBOR”) interest rate curves. Because not all counterparties have the same credit risk as that implied by the relevant LIBOR curve, a CVA is necessary to incorporate the market view of both, counterparty credit risk and the Bank’s own credit risk, in the valuation.

Own-credit and counterparty CVA is determined using a fair value curve consistent with the Bank’s or counterparty credit rating. The CVA is designed to incorporate a market view of the credit risk inherent in the derivative portfolio. However, most of the Bank’s derivative instruments are negotiated bilateral contracts and are not commonly transferred to third parties. Derivative instruments are normally settled contractually, or if terminated early, are terminated at a value negotiated bilaterally between the counterparties. Therefore, the CVA (both counterparty and own-credit) may not be realized upon a settlement or termination in the normal course of business. In addition, all or a portion of the CVA may

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be reversed or otherwise adjusted in future periods in the event of changes in the credit risk of the Bank or its counterparties or due to the anticipated termination of the transactions.

Transfer of financial assets

Gains or losses on sale of loans depend in part on the carrying amount of the financial assets involved in the transfer, and its fair value at the date of transfer. The fair value of instruments is determined based upon quoted market prices when available, or are based on the present value of future expected cash flows using information related to credit losses, prepayment speeds, forward yield curves, and discounted rates commensurate with the risk involved.

Financial instruments measured at fair value on a recurring basis by caption on the consolidated balance sheets using the fair value hierarchy are described below:

	2013			Total carrying value in the consolidated balance sheets
	Quoted market prices in an active market (Level 1)	Internally developed models with significant observable market information (Level 2)	Internally developed models with significant unobservable market information (Level 3)	
<i>(In thousands of US\$)</i>				
Assets				
Securities available-for-sale				
Corporate debt	178,168	-	-	178,168
Sovereign debt	<u>156,200</u>	<u>-</u>	<u>-</u>	<u>156,200</u>
Total securities available-for-sale	<u>334,368</u>	<u>-</u>	<u>-</u>	<u>334,368</u>
Investment funds	-	118,661	-	118,661
Derivative financial instruments used for hedging - receivable				
Interest rate swaps	-	5,018	-	5,018
Cross-currency interest rate swaps	-	9,175	-	9,175
Forward foreign exchange	<u>-</u>	<u>1,024</u>	<u>-</u>	<u>1,024</u>
Total derivative financial instruments used for hedging - receivable	<u>-</u>	<u>15,217</u>	<u>-</u>	<u>15,217</u>
Total assets at fair value	<u>334,368</u>	<u>133,878</u>	<u>-</u>	<u>468,246</u>
Liabilities				
Trading liabilities				
Interest rate swaps	-	65	-	65
Cross-currency interest rate swaps	<u>-</u>	<u>7</u>	<u>-</u>	<u>7</u>
Total trading liabilities	<u>-</u>	<u>72</u>	<u>-</u>	<u>72</u>
Derivative financial instruments used for hedging - payable				
Interest rate swaps	-	1,646	-	1,646
Cross-currency interest rate swaps	-	6,834	-	6,834
Forward foreign exchange	<u>-</u>	<u>92</u>	<u>-</u>	<u>92</u>
Total derivative financial instruments used for hedging - payable	<u>-</u>	<u>8,572</u>	<u>-</u>	<u>8,572</u>
Total liabilities at fair value	<u>-</u>	<u>8,644</u>	<u>-</u>	<u>8,644</u>

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Securities available-for-sale with fair value of \$4,116 thousand as of December 31, 2013 were transferred during 2013 from level 2 to level 1 of the fair value hierarchy, because quoted prices of those securities are now available in an active market.

(In thousands of US\$)	2012			Total carrying value in the consolidated balance sheets
	Quoted market prices in an active market (Level 1)	Internally developed models with significant observable market information (Level 2)	Internally developed models with significant unobservable market information (Level 3)	
Assets				
Trading assets				
Sovereign bonds	5,146	-	-	5,146
Cross-currency swaps	49	-	-	49
Forward foreign exchange	-	50	-	50
Future contracts	20	-	-	20
Total trading assets	<u>5,215</u>	<u>50</u>	<u>-</u>	<u>5,265</u>
Securities available-for-sale				
Corporate debt	17,386	-	-	17,386
Sovereign debt	<u>165,355</u>	<u>276</u>	<u>-</u>	<u>165,631</u>
Total securities available-for-sale	<u>182,741</u>	<u>276</u>	<u>-</u>	<u>183,017</u>
Investment fund	-	105,888	-	105,888
Derivative financial instruments used for hedging - receivable				
Interest rate swaps	-	8,319	-	8,319
Cross-currency interest rate swaps	-	10,858	-	10,858
Forward foreign exchange	-	62	-	62
Total derivative financial instruments used for hedging - receivable	<u>-</u>	<u>19,239</u>	<u>-</u>	<u>19,239</u>
Total assets at fair value	<u>187,956</u>	<u>125,453</u>	<u>-</u>	<u>313,409</u>
Liabilities				
Trading liabilities				
Interest rate swaps	-	100	-	100
Cross-currency interest rate swaps	-	32,182	-	32,182
Forward foreign exchange	-	22	-	22
Total trading liabilities	<u>-</u>	<u>32,304</u>	<u>-</u>	<u>32,304</u>
Derivative financial instruments used for hedging - payable				
Interest rate swaps	-	6,600	-	6,600
Cross-currency interest rate swaps	-	4,688	-	4,688
Forward foreign exchange	-	459	-	459
Total derivative financial instruments used for hedging - payable	<u>-</u>	<u>11,747</u>	<u>-</u>	<u>11,747</u>
Total liabilities at fair value	<u>-</u>	<u>44,051</u>	<u>-</u>	<u>44,051</u>

ASC Topic 825 - Financial Instruments requires disclosure of fair value of financial instruments including those assets and liabilities for which the Bank did not elect the fair value option. Bank's management uses its best judgment in estimating the fair value of the Bank's financial instruments; however, there are limitations in any estimation technique. The estimated fair value amounts have been measured as of their respective period-end. As such, the estimated fair values of these financial

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instruments subsequent to the respective reporting dates may be different than the amounts reported at each period-end.

The following information should not be interpreted as an estimate of the fair value of the Bank. Fair value calculations are only provided for a limited portion of the Bank's financial assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparison of fair value information of the Bank and other companies may not be meaningful for comparative analysis.

The following methods and assumptions were used by the Bank's management in estimating the fair values of financial instruments whose fair value is not measured on a recurring basis:

Financial instruments with carrying value that approximates fair value

The carrying value of certain financial assets, including cash and due from banks, interest-bearing deposits in banks, customers' liabilities under acceptances, accrued interest receivable and certain financial liabilities including customer's demand and time deposits, securities sold under repurchase agreements, accrued interest payable, and acceptances outstanding, as a result of their short-term nature, are considered to approximate fair value. These instruments are classified in Level 2.

Securities held-to-maturity

The fair value has been based upon current market quotations, where available. If quoted market prices are not available, fair value has been estimated based upon quoted price of similar instruments, or where these are not available, on discounted expected cash flows using market rates commensurate with the credit quality and maturity of the security. These securities are classified in Levels 1 and 2.

Loans

The fair value of the loan portfolio, including impaired loans, is estimated by discounting future cash flows using the current rates at which loans would be made to borrowers with similar credit ratings and for the same remaining maturities, considering the contractual terms in effect as of December 31 of the relevant period. These assets are classified in Level 2.

Short and long-term borrowings and debt

The fair value of short and long-term borrowings and debt is estimated using discounted cash flow analysis based on the current incremental borrowing rates for similar types of borrowing arrangements, taking into account the changes in the Bank's credit margin. These liabilities are classified in Level 2.

Commitments to extend credit, stand-by letters of credit, and financial guarantees written

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of guarantees and letters of credit is based on fees currently charged for similar agreements which consider the counterparty risks; which fair value is calculated based on the present value of the premium to be received or a specific allowance for off-

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balance sheet credit contingencies, whichever is greater. These commitments are classified in Level 3 since the second quarter of 2013 given the limited information available on the market. Fair value of these instruments is provided for disclosure purposes only.

The following table provides information on the carrying value and estimated fair value of the Bank's financial instruments that are not measured on a recurring basis:

(In thousands of US\$)

	December 31, 2013				
	Carrying Value	Fair Value	Quoted market prices in an active market (Level 1)	Internally developed models with significant observable market information (Level 2)	Internally developed models with significant unobservable market information (Level 3)
Financial assets:					
Instruments with carrying value that approximates fair value	881,573	881,573	-	881,573	-
Securities held-to-maturity	33,759	33,634	17,010	16,624	-
Loans, net ⁽¹⁾	6,068,879	6,264,624	-	6,264,624	-
Financial liabilities:					
Instruments with carrying value that approximates fair value	2,662,412	2,662,609	-	2,662,609	-
Short-term borrowings and debt	2,705,365	2,711,936	-	2,711,936	-
Long-term borrowings and debt	1,153,871	1,180,877	-	1,180,877	-
Commitments to extend credit, standby letters of credit, and financial guarantees written	6,827	5,365	-	-	5,365

⁽¹⁾ The carrying value of loans is net of the Allowance for loan losses of \$72.7 million and unearned income and deferred fees of \$6.7 million for December 31, 2013.

(In thousands of US\$)

	December 31, 2012				
	Carrying Value	Fair Value	Quoted market prices in an active market (Level 1)	Internally developed models with significant observable market information (Level 2)	Internally developed models with significant unobservable market information (Level 3)
Financial assets:					
Instruments with carrying value that approximates fair value	746,006	746,006	-	746,006	-
Securities held-to-maturity	34,113	34,149	19,444	14,705	-
Loans, net ⁽¹⁾	5,635,480	5,784,172	-	5,784,172	-
Financial liabilities:					
Instruments with carrying value that approximates fair value	2,494,734	2,494,824	-	2,494,824	-
Short-term borrowings	1,449,023	1,453,159	-	1,453,159	-
Long-term borrowings and debt	1,905,540	1,922,544	-	1,922,544	-
Commitments to extend credit, standby letters of credit, and financial guarantees written	5,781	4,841	-	4,841	-

⁽¹⁾ The carrying value of loans is net of the Allowance for loan losses of \$73.0 million and unearned income and deferred fees of \$7.1 million for December 31, 2012.

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25. Litigation

Bladex is not engaged in any litigation that is material to the Bank's business or, to the best of the knowledge of the Bank's management that is likely to have an adverse effect on its business, financial condition or results of operations.

26. Capital adequacy

The Banking Law in the Republic of Panama requires banks with general banking license to maintain a total capital adequacy index that shall not be lower than 8% of total assets and off-balance sheet irrevocable contingency transactions, weighted according to their risk; and primary capital equivalent that shall not be less than 4% of its assets and off-balance sheet irrevocable contingency transactions, weighted according to their risk. As of December 31, 2013, the Bank's capital adequacy ratio is 14.65% which is in compliance with the capital adequacy ratios required by the Banking Law in the Republic of Panama.

27. Business segment information

The Bank's activities are operated and managed in two segments, Commercial and Treasury. The Asset Management unit was discontinued since the fourth quarter of 2012. The segment information reflects this operational and management structure, in a manner consistent with the requirements outlined in ASC Topic 280 - Segment Reporting. The segment results are determined based on the Bank's managerial accounting process, which assigns consolidated balance sheets, revenue and expense items to each reportable division on a systematic basis.

The Bank incorporates net operating income⁽³⁾ by business segment in order to disclose the revenue and expense items related to its normal course of business, segregating from the net income, the impact of reversals of reserves for loan losses and off-balance sheet credit risk, and recoveries on assets. In addition, the Bank's net interest income represents the main driver of net operating income; therefore, the Bank presents its interest-earning assets by business segment, to give an indication of the size of business generating net interest income. Interest-earning assets also generate gains and losses on sales, such as for securities available-for-sale and trading assets and liabilities, which are included in net other income, in the Treasury Segment. The Bank also discloses its other assets and contingencies by business segment, to give an indication of the size of business that generates net fees and commissions, also included in net other income, in the Commercial Segment.

The Bank believes that the presentation of net operating income provides important supplementary information to investors regarding financial and business trends relating to the Bank's financial condition and results of operations. These measures exclude the impact of reversals (provisions) for loan losses and reversals (provisions) for losses on off-balance sheet credit risk (together referred to as "Reversal of provision (provision) for credit losses") which Bank's management considers distort trend analysis.

Net operating income disclosed by the Bank should not be considered a substitute for, or superior to, financial measures calculated differently from similar measures used by other companies. These measures, therefore, may not be comparable to similar measurements used by other companies.

The Commercial Segment incorporates all of the Bank's financial intermediation and fees generated by the commercial portfolio. The commercial portfolio includes book value of loans, selected deposits

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placed, acceptances and contingencies. Operating income from the Commercial Segment includes net interest income from loans, fee income and allocated operating expenses.

The Treasury Segment incorporates deposits in banks and all of the Bank's trading assets, securities available-for-sale and held-to-maturity, and the balance of the investment funds. Operating income from the Treasury Segment includes net interest income from deposits with banks, trading securities and securities available-for-sale and held-to-maturity, net interest margin related to investment funds, derivative and hedging activities, net gain (loss) from investment funds trading, net gain (loss) from trading securities, net gain on sale of securities available-for-sale, net gain (loss) on foreign currency exchange, and allocated income and operating expenses.

The following table provides certain information regarding the Bank's continuing operations by segment:

Business Segment Analysis ⁽¹⁾

<i>(In thousands of US\$)</i>	2013	2012	2011
COMMERCIAL			
Interest income	192,979	183,365	140,697
Interest expense	(77,931)	(73,398)	(58,969)
Net interest income	115,048	109,967	81,728
Net other income ⁽²⁾	15,338	12,216	11,001
Operating expenses	(40,945)	(38,322)	(34,895)
Net operating income ⁽³⁾	89,441	83,861	57,834
Reversal of provision (provision) for loan and off-balance sheet credit losses	1,217	12,389	(4,393)
Recoveries, net of impairment of assets	108	-	(57)
Net income attributable to Bladex stockholders	90,766	96,250	53,384
Commercial assets and contingencies (end of period balances):			
Interest-earning assets ^(4,5,6)	6,141,630	5,708,456	4,982,876
Other assets and contingencies ⁽⁵⁾	482,117	237,077	364,016
Total interest-earning assets, other assets and contingencies	6,623,747	5,945,533	5,346,892
TREASURY			
Interest income	12,324	9,072	16,730
Interest expense	(4,280)	(14,062)	4,252
Net interest income	8,044	(4,990)	20,982
Net other income (expense) ⁽²⁾	(4,877)	14,612	25,102
Operating expenses	(13,361)	(17,492)	(15,192)
Net operating income ⁽³⁾	(10,194)	(7,870)	30,892
Net income (loss)	(10,194)	(7,870)	30,892
Net income attributable to the redeemable noncontrolling interest	(4,185)	293	676
Net income (loss) attributable to Bladex stockholders	(6,009)	(8,163)	30,216
Treasury assets and contingencies (end of period balances):			
Interest-earning assets ⁽⁶⁾	1,326,506	1,035,313	1,397,181
Redeemable noncontrolling interest	(49,898)	(3,384)	(5,547)
Total interest-earning assets, other assets and contingencies	1,276,608	1,031,929	1,391,634
<i>(In thousands of US\$)</i>	2013	2012	2011
TOTAL			
Interest income	205,303	192,437	157,427
Interest expense	(82,211)	(87,460)	(54,717)
Net interest income	123,092	104,977	102,710
Net other income ⁽²⁾	10,461	26,828	36,103
Operating expenses	(54,306)	(55,814)	(50,087)
Net operating income ⁽³⁾	79,247	75,991	88,726
Reversal of provision (provision) for loans and off-balance sheet credit losses	1,217	12,389	(4,393)
Recoveries, net of impairment of assets	108	-	(57)
Net income – business segment	80,572	88,380	84,276
Net income (loss) attributable to the redeemable noncontrolling interest	(4,185)	293	676
Net income attributable to Bladex stockholders – business segment	84,757	88,087	83,600
Other income unallocated - gain on sale of premises and equipment	-	5,626	-
Discontinued operations (Note 3)	(4)	(681)	(420)
Net income attributable to Bladex stockholders	84,753	93,032	83,180
Total assets and contingencies (end of period balances):			
Interest-earning assets ^(4,5,6)	7,468,136	6,743,769	6,380,057
Other assets and contingencies ⁽⁵⁾	482,117	237,077	364,016
Redeemable noncontrolling interest	(49,898)	(3,384)	(5,547)
Total interest-earning assets, other assets and contingencies	7,900,355	6,977,462	6,738,526

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⁽¹⁾ The numbers set out in these tables have been rounded and accordingly may not total exactly.
⁽²⁾ Net other income excludes reversals (provisions) for loans and off-balance sheet credit losses, recoveries on assets, and gain on sale of premises and equipment.

	2013	2012	2011
Reconciliation of Net other income:			
Net other income – business segment	10,461	26,828	36,103
Reversal of provision (provision) for losses on off-balance sheet credit risk	(381)	4,046	4,448
Recoveries, net of impairment of assets	108	-	(57)
Gain on sale of premises and equipment	-	5,626	-
Net other income – consolidated financial statements	10,188	36,500	40,494

⁽³⁾ Net operating income refers to net income excluding reversals (provisions) for loans and off-balance sheet credit losses and recoveries on assets.
⁽⁴⁾ Includes selected deposits placed, and loans, net of unearned income and deferred loan fees.
⁽⁵⁾ Includes customers' liabilities under acceptances, letters of credit and guarantees covering commercial and country risk, and credit commitments.
⁽⁶⁾ Includes cash and due from banks, interest-bearing deposits with banks, securities available-for-sale and held-to-maturity, trading securities and the balance of investment funds.

	2013	2012	2011
Reconciliation of Total assets:			
Interest-earning assets – business segment	7,468,136	6,743,769	6,380,057
Allowance for loan losses	(72,751)	(72,976)	(88,547)
Customers' liabilities under acceptances	1,128	1,157	1,110
Accrued interest receivable	40,727	37,819	38,168
Equipment and leasehold improvements, net	10,466	12,808	6,673
Derivative financial instruments used for hedging - receivable	15,217	19,239	4,159
Other assets	8,389	14,580	18,412
Total assets – consolidated financial statements	7,471,312	6,756,396	6,360,032

Geographic information is as follows:

<i>(In thousands of US\$)</i>	2013				
	Panama	Brazil	United States of America	Cayman Islands	Total
Interest income	184,501	33	18,501	2,268	205,303
Interest expense	(79,132)	-	(1,235)	(1,844)	(82,211)
Net interest income	<u>105,369</u>	<u>33</u>	<u>17,266</u>	<u>424</u>	<u>123,092</u>

Long-lived assets:					
Equipment and leasehold improvements, net	<u>10,237</u>	<u>-</u>	<u>229</u>	<u>-</u>	<u>10,466</u>

<i>(In thousands of US\$)</i>	2012				
	Panama	Brazil	United States of America	Cayman Islands	Total
Interest income	173,663	155	17,894	725	192,437
Interest expense	(86,019)	-	(1,332)	(109)	(87,460)
Net interest income	<u>87,644</u>	<u>155</u>	<u>16,562</u>	<u>616</u>	<u>104,977</u>

Long-lived assets:					
Equipment and leasehold improvements, net	<u>12,397</u>	<u>8</u>	<u>403</u>	<u>-</u>	<u>12,808</u>

**Banco Latinoamericano de Comercio Exterior, S. A.
and Subsidiaries**

Notes to consolidated financial statements

<i>(In thousands of US\$)</i>	2011				
	<u>Panama</u>	<u>Brazil</u>	<u>United States of America</u>	<u>Cayman Islands</u>	<u>Total</u>
Interest income	144,491	114	10,595	2,227	157,427
Interest expense	<u>(53,411)</u>	<u>-</u>	<u>(983)</u>	<u>(323)</u>	<u>(54,717)</u>
Net interest income	<u>91,080</u>	<u>114</u>	<u>9,612</u>	<u>1,904</u>	<u>102,710</u>
Long-lived assets:					
Equipment and leasehold improvements, net	<u>6,125</u>	<u>10</u>	<u>538</u>	<u>-</u>	<u>6,673</u>





Torre V, Business Park
Ave. La Rotonda, Urb. Costa del Este
Apartado 0819-08730
Panamá, República de Panamá
Tel: (507) 210 8500

www.bladex.com